

capabilities → 2024

→ Branding. Marketing. Sales. Tech.

Let's grow:  
building  
business  
from the  
brand up

# hunt + hawk





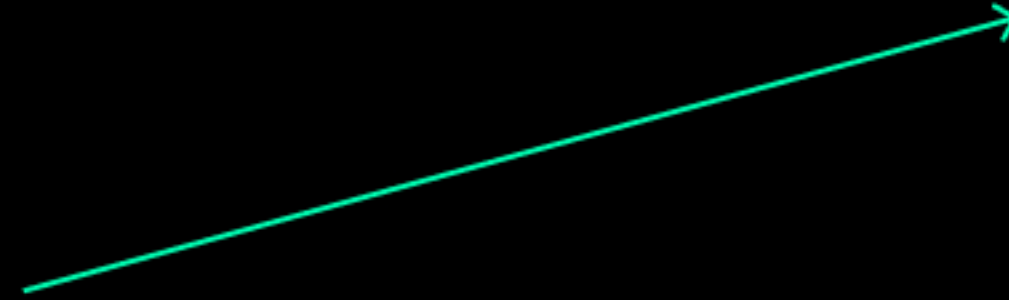
This is the business  
we've chosen.

Tony Soprano (quoting The Godfather)





We know you can  
**dominate** a room talking  
about your business.



But whatever room you  
step into—**your branding  
got there first.** If it got  
there at all...



+

now

Sonya + Ryan

Finance

Property

Professional

Services

Team of 22

B2B & B2B2C

Tech

SaaS, PaaS, IT

Technology Disruptors

Advanced Consumer

Complex Marketplaces

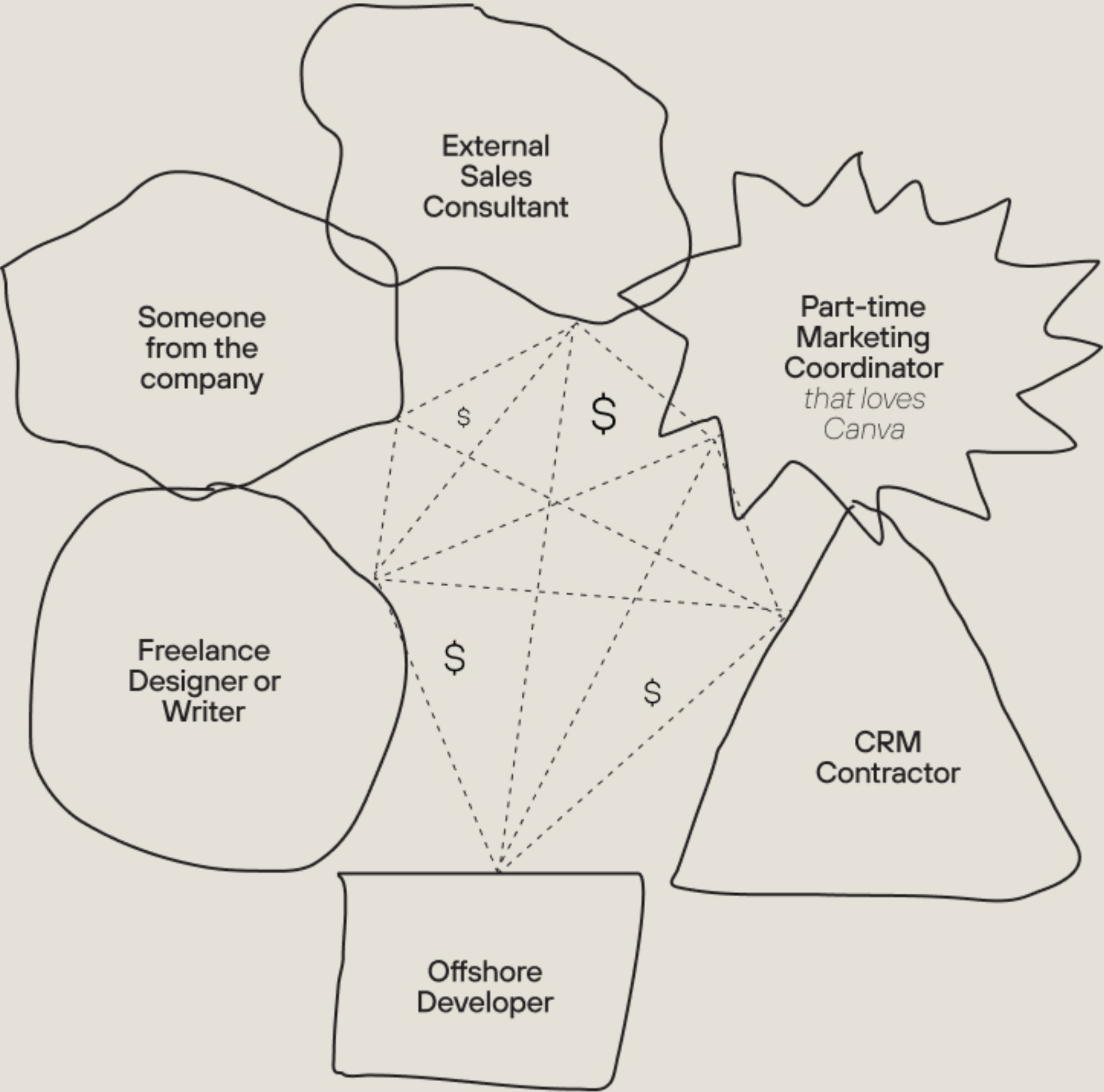
then



your key to  
growth  
your team.  
our people.



# Frankenstein of contractors



VS

# One integrated team





capabilities: task force → 2024

Your task force  
leaders...  
who you'll be  
working with.

We offer a Virtual Marketing  
Team solution.

You'll be surrounded by a team  
of experts, not idiots.



Ryan  
CSO + Tech Talent



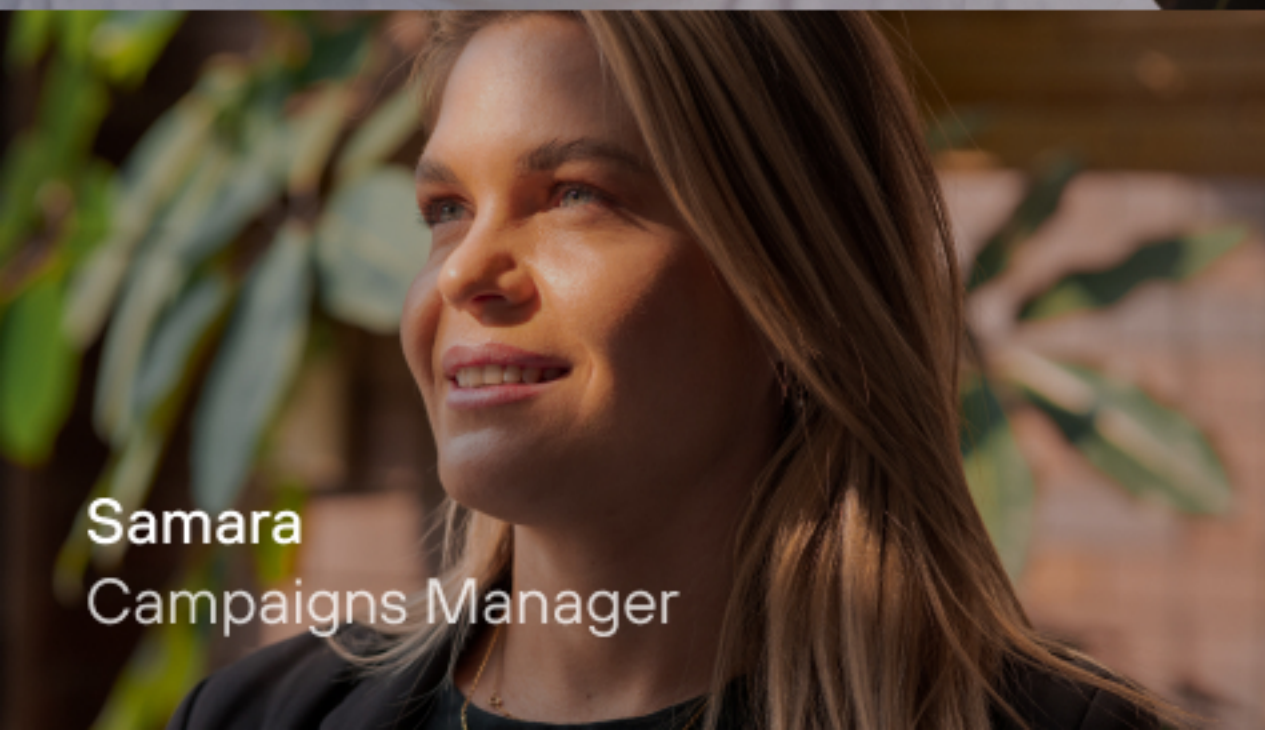
Sonya  
CMO + Brand Builder



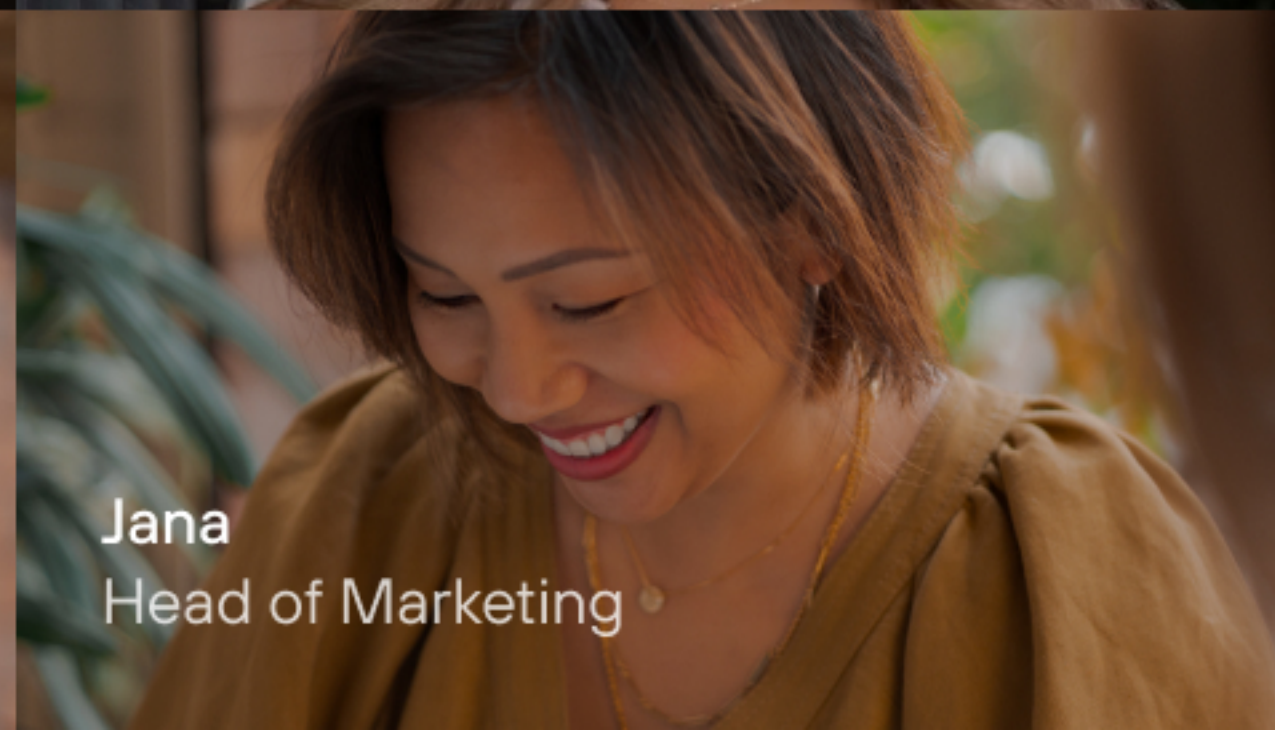
Angelo  
Design Director



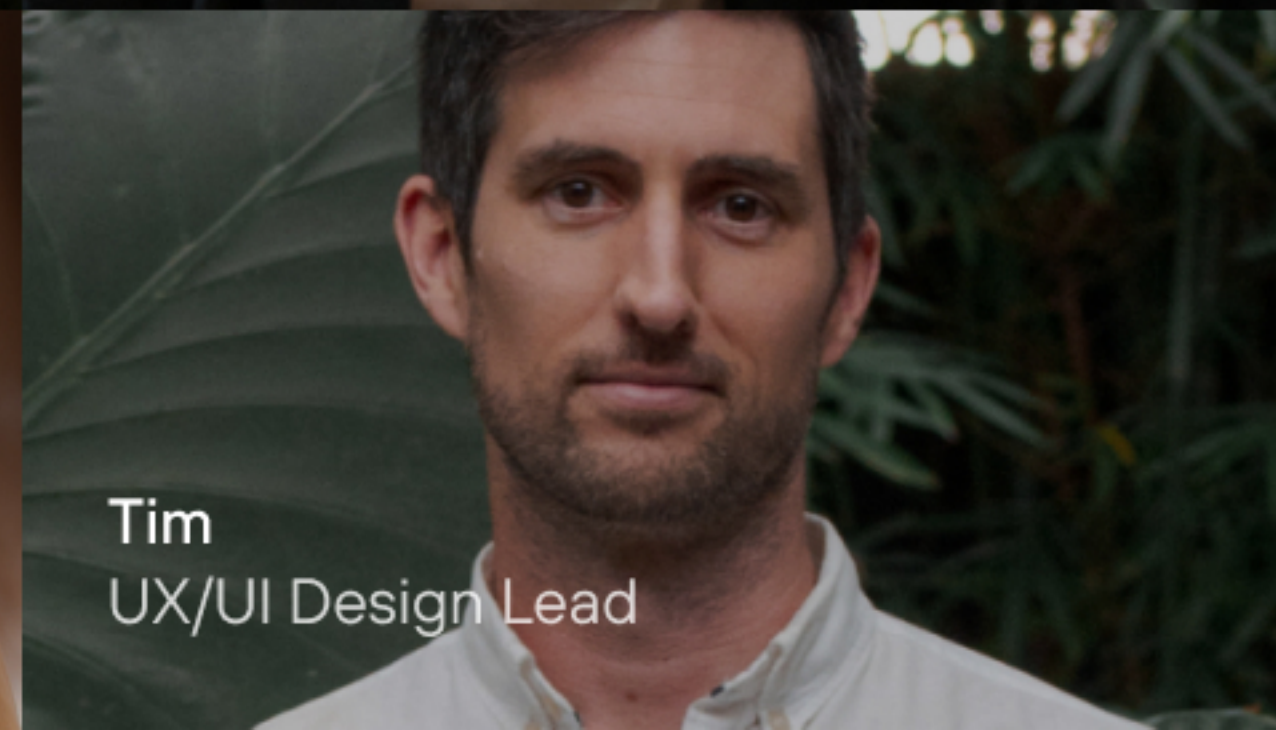
Jay  
Brand Strategist



Samara  
Campaigns Manager



Jana  
Head of Marketing



Tim  
UX/UI Design Lead

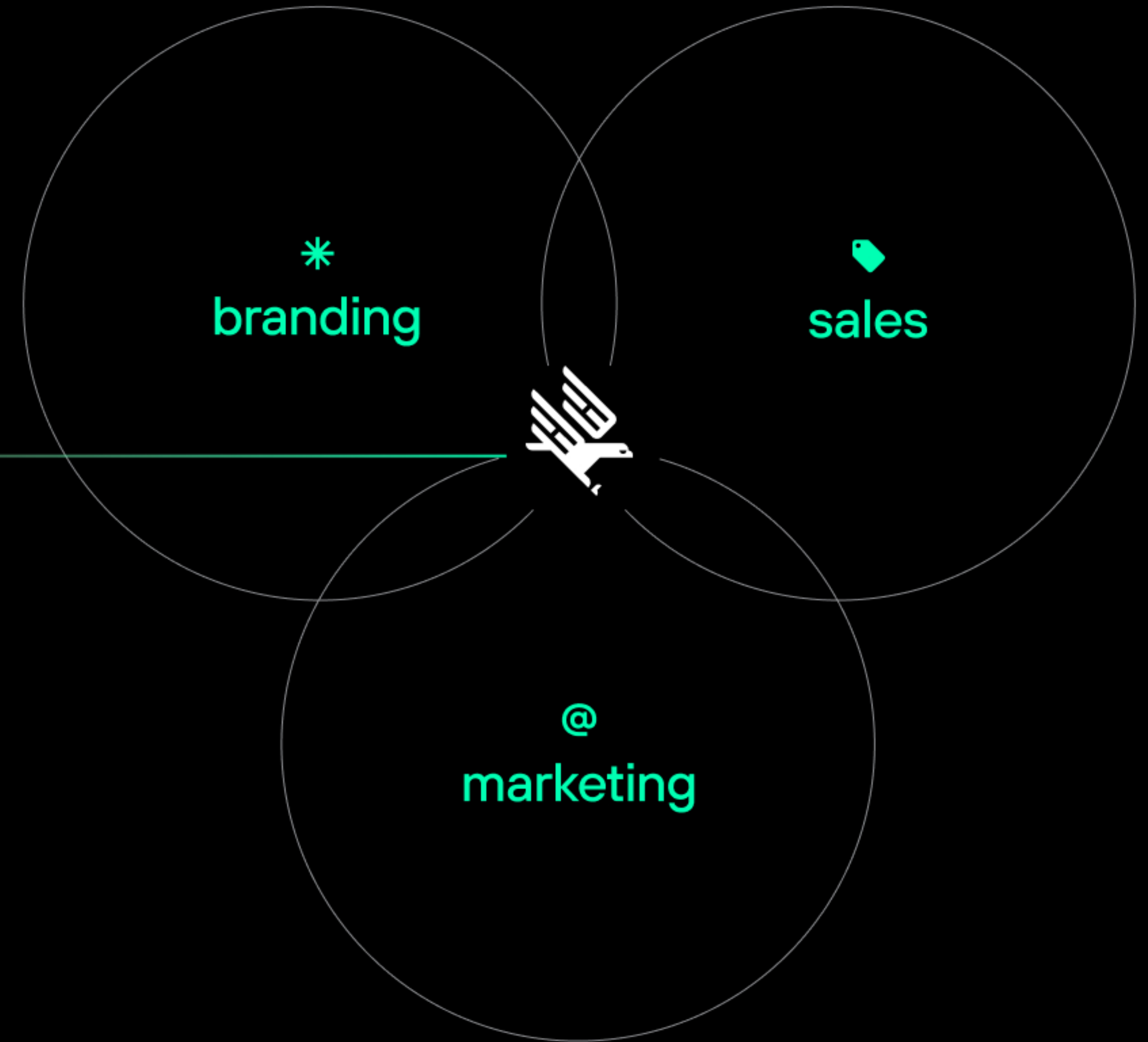


+ Execution Team  
Seasoned designers, storytellers,  
marketing specialists,  
digital natives & tech pros.

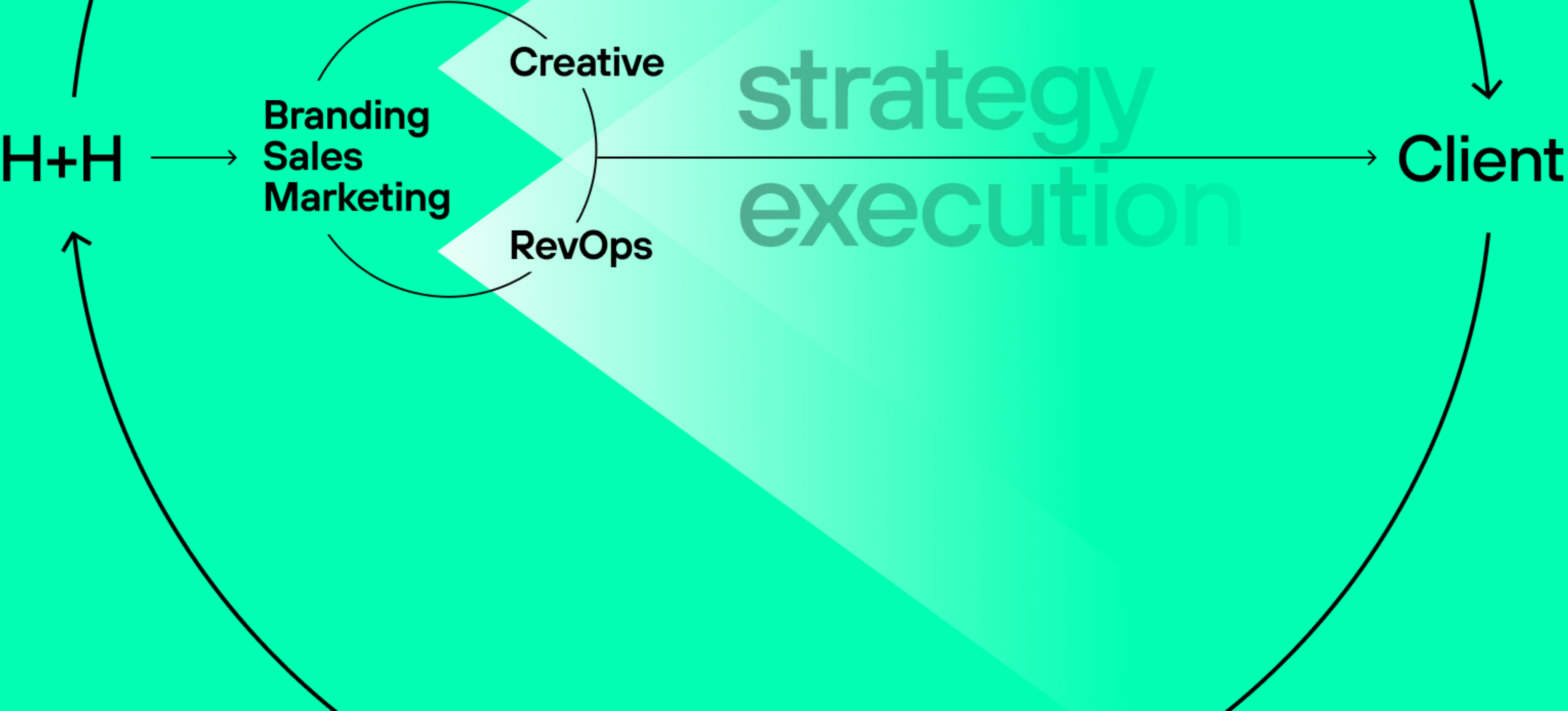


H+H has pioneered a new fusion of branding, sales, and marketing.

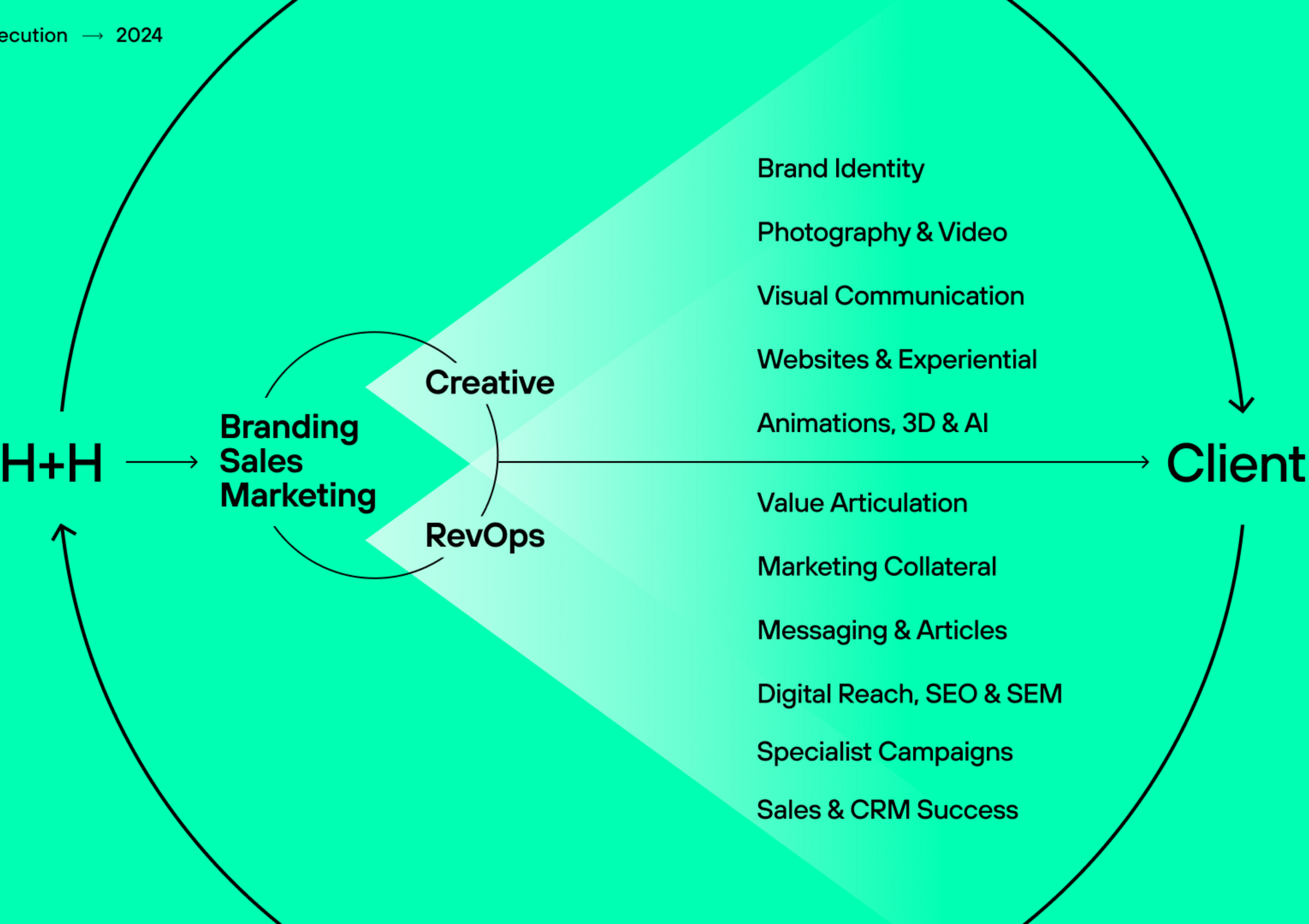
We harness this chemistry to revolutionise the world's perception of our client's businesses and propel them towards growth.















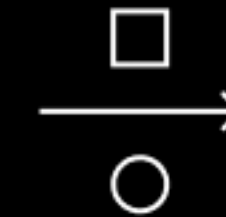
revops  
tech +  
creative

Marketing Operations  
Sales Operations  
Success Operations



Strategy  
Data  
Technology  
Process  
Results





### Consultation

Branding  
Business Design +  
Architecture  
Product Positioning  
vCMO  
vCSO

### Strategy

Campaign Strategy  
CRM Implementation  
Marketing Automation  
LinkedIn Lead Generation  
Experiential Marketing  
SEO & SEM



### Creative

Brand Messaging  
Content Creation + Design  
Video Production  
Animation, 3D + AI  
Website UI/UX Design

### Execution

Digital Transformation +  
Management  
Website Development,  
Maintenance + Hosting  
Optimisation + Tracking  
CRM Champion

# intelligence in action





say no  
to cookie  
cutters

We've been building brands for a long time. We know what works + have a proven formula to do it. And yes we love cookies.

But our solutions aren't cookie cutter! They're a framework to guide success. Each business has nuances that require flexibility and customisation. You do too!



# Integrated Approach

There's many ways to the top\*

Project

## Hatch

### FOUNDATIONS

- Value Articulation, Look + Feel
- Brand Architecture
- Business Design
- Brand Story & Messaging
- Brand Identity
- Sales Process + Strategy
- Sales System Support
- Market and User Research
- Buyer Personas + Target Markets
- SEO Audit & Implementation

Project

## Fly

### INTEGRATED MARKETING

- Digital Presence + Engagement
- Website Content + Design + Dev
- Content Roadmap + Content Creation
- Animation & Video Production
- LinkedIn + Social Campaigns
- ABM Strategy
- CRM Implementation + Optimisation
- SEO Implementation
- SEM Strategy

Project

## Soar

### ONGOING EXECUTION + MONITORING + SALES-LED MARKETING

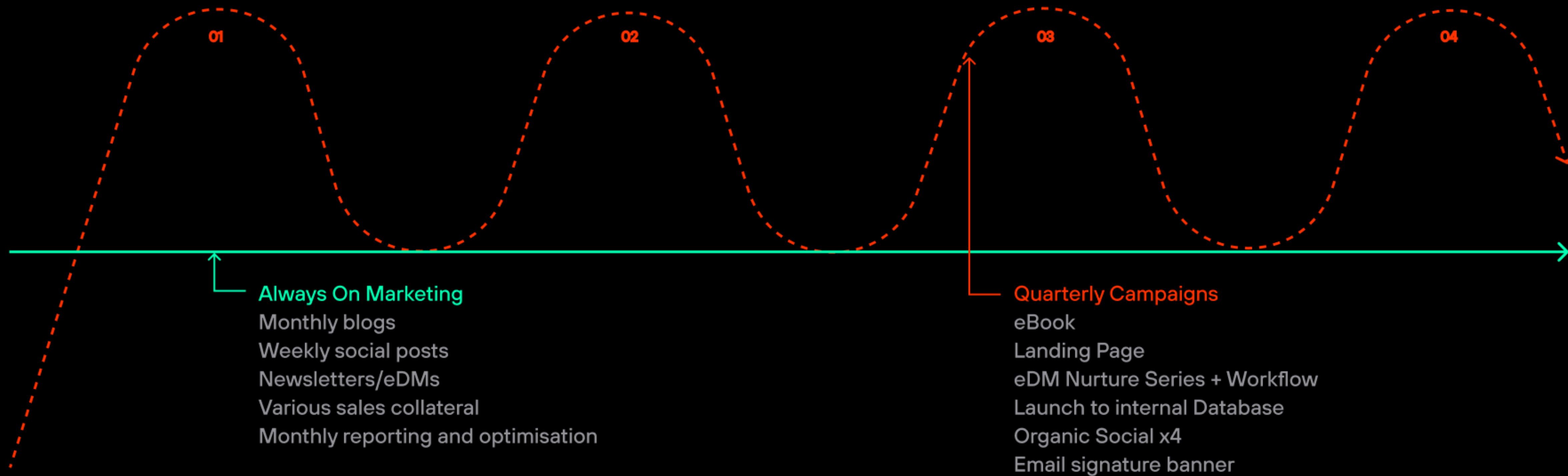
- Process, Campaigns + ROI Monitoring
- Full Marketing & Creative Team Support
- Sales Metrics, Process & Targets
- Marketing Metrics, Goals, Analytics & Monitoring
- Conversion + Distribution Strategies
- Technology Implementation & Automation Optimisation
- Digital, PR + Paid Advertising + Campaign Pivots
- Dashboard + Reporting
- Events Support

\*Full-stack monthly services suite—can also be broken down into modular projects.



# consistent + dynamic marketing

At the heart of our approach lies a robust marketing strategy, featuring consistent monthly blogs and social media posts, complemented by focused marketing tactics. These efforts highlight the multifaceted nature of your brand, geared towards bolstering brand presence and driving lead generation.







# choose your own engagement..

1. Modular: by project

2. Bundle: get value & save

# Client Wins Delivered.

18%

Growth Rate in Just 14 Months

Shortened Sales Cycle by

23%

\$9M

Seed Funding Secured

Increased Conversion Rates by

18%

10X

Growth Rate in Just 14 Months

Grew From \$0-\$4M in Under

2 YRS

837%

More Deals Closed in Just 14 Months

Exceeded Initial Targets of 300% to

2700%



a sample of our work 

# design



Covitus →

- Brand Messaging
- Brand Identity
- Website + Hosting
- SEO
- Market Activation









Let's start the conversation → Let's start the conversation → Let's start the conversation



# Corporate Finance

Raise equity or debt capital with unwavering dedication from our experienced leaders—including capital for start-ups, growth initiatives, projects or balance sheet optimization.

More →



Focused  
investment  
banking  
across  
leading  
industries.

Specializing in industries that power much of the economy.



- All
- White Papers
- Topics



Sustainable  
Investing: Future  
Prospects

View →



Interest Rates  
and Investment  
Tactics

View →



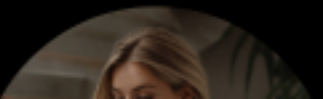
Fintech:  
Revolutionizing  
Investment

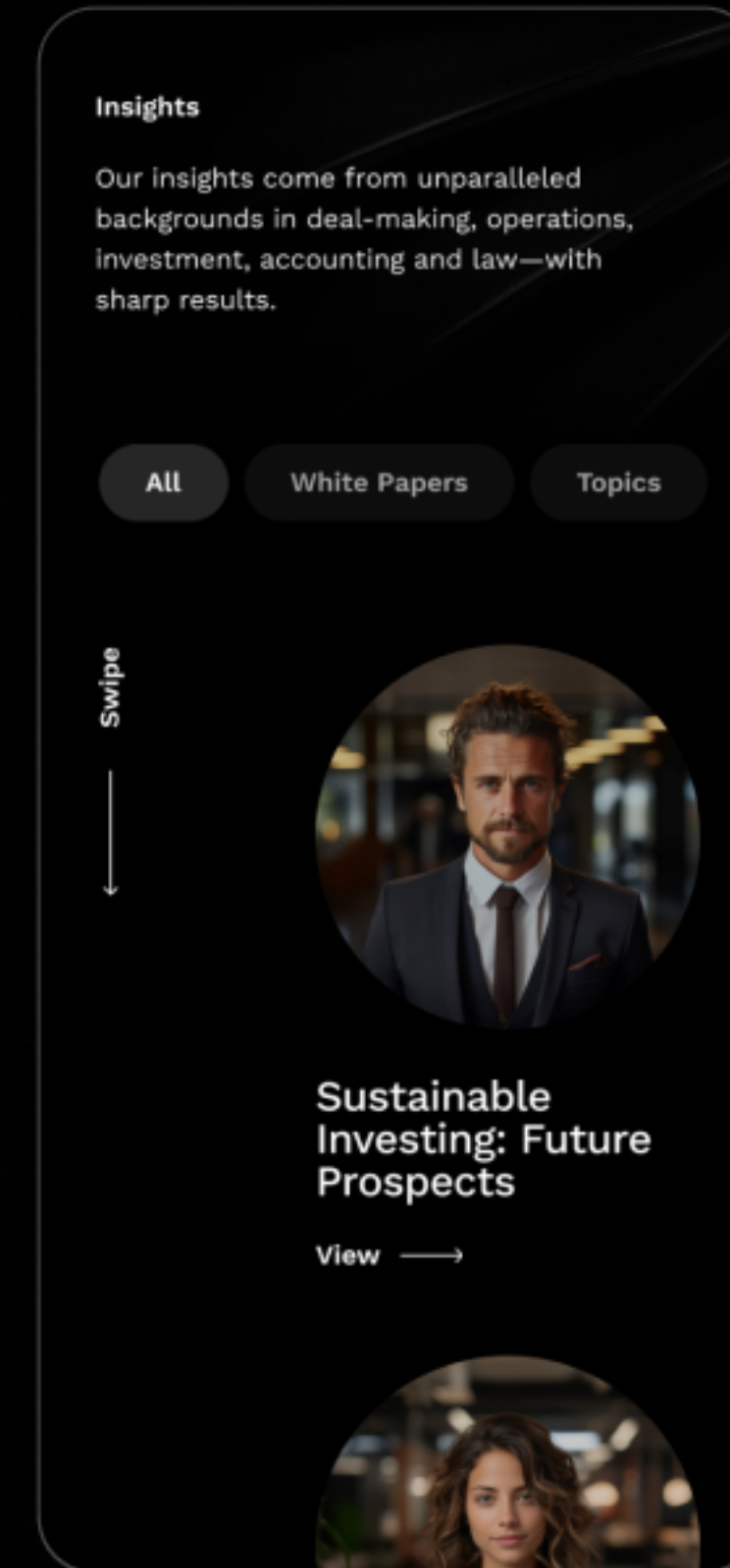
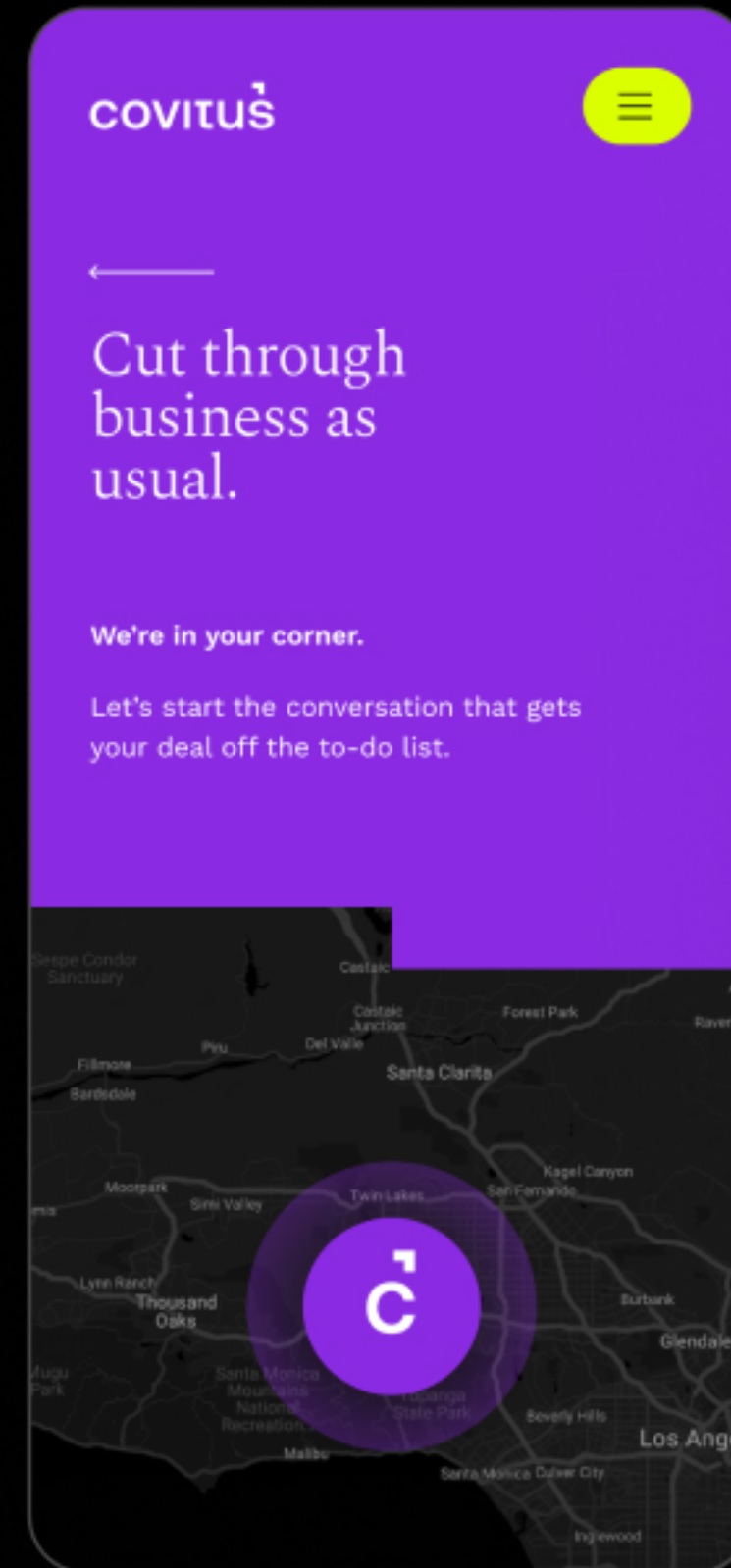
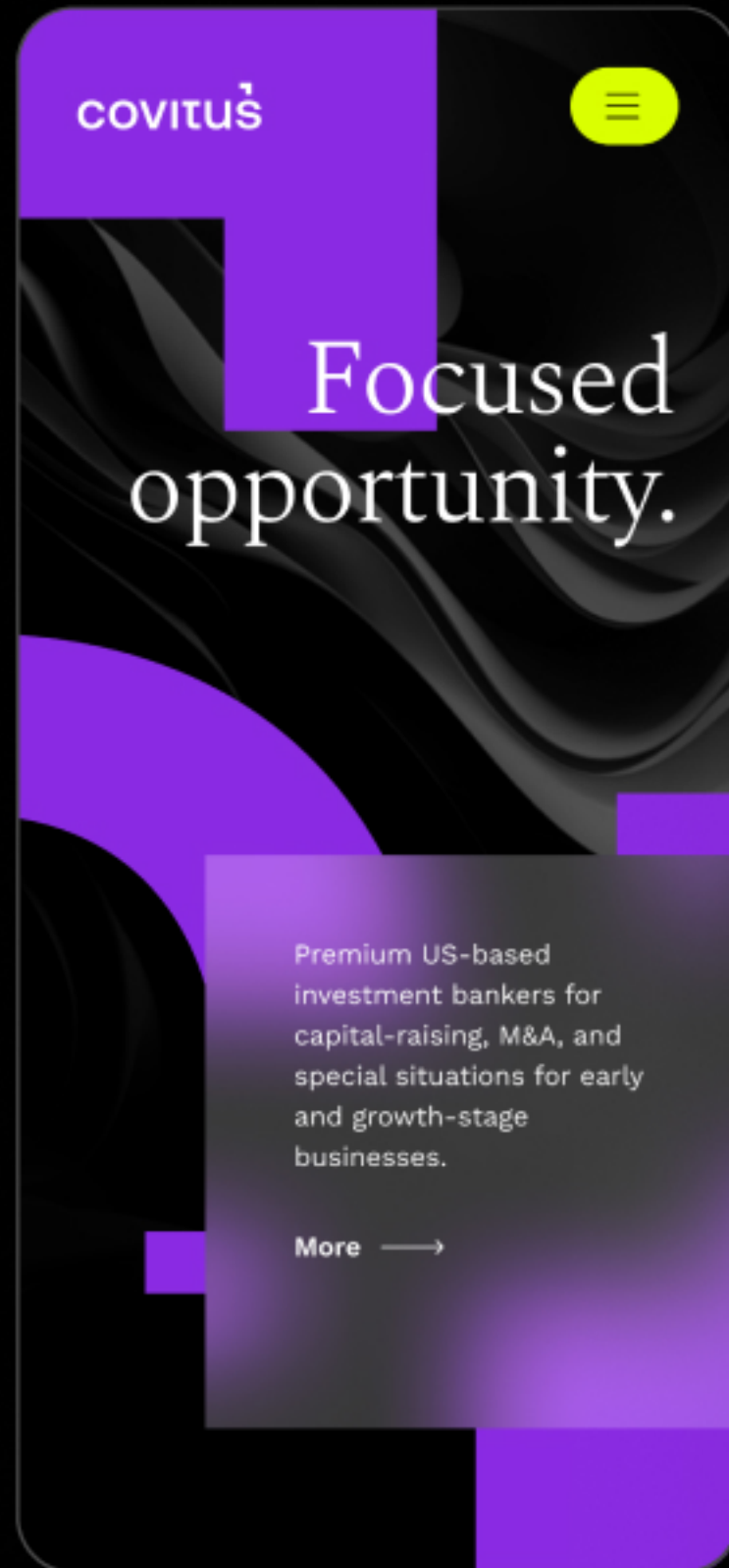
View →



Global M&A:  
Navigating New  
Landscapes

View →







Nova Technology →

- Product Naming
- Brand Architecture
- Brand Messaging
- Brand Identity
- Website + Hosting
- HubSpot
- Sales Systems
- Content Marketing
- SEO + Campaigns
- GTM Strategy
- vCMO Team

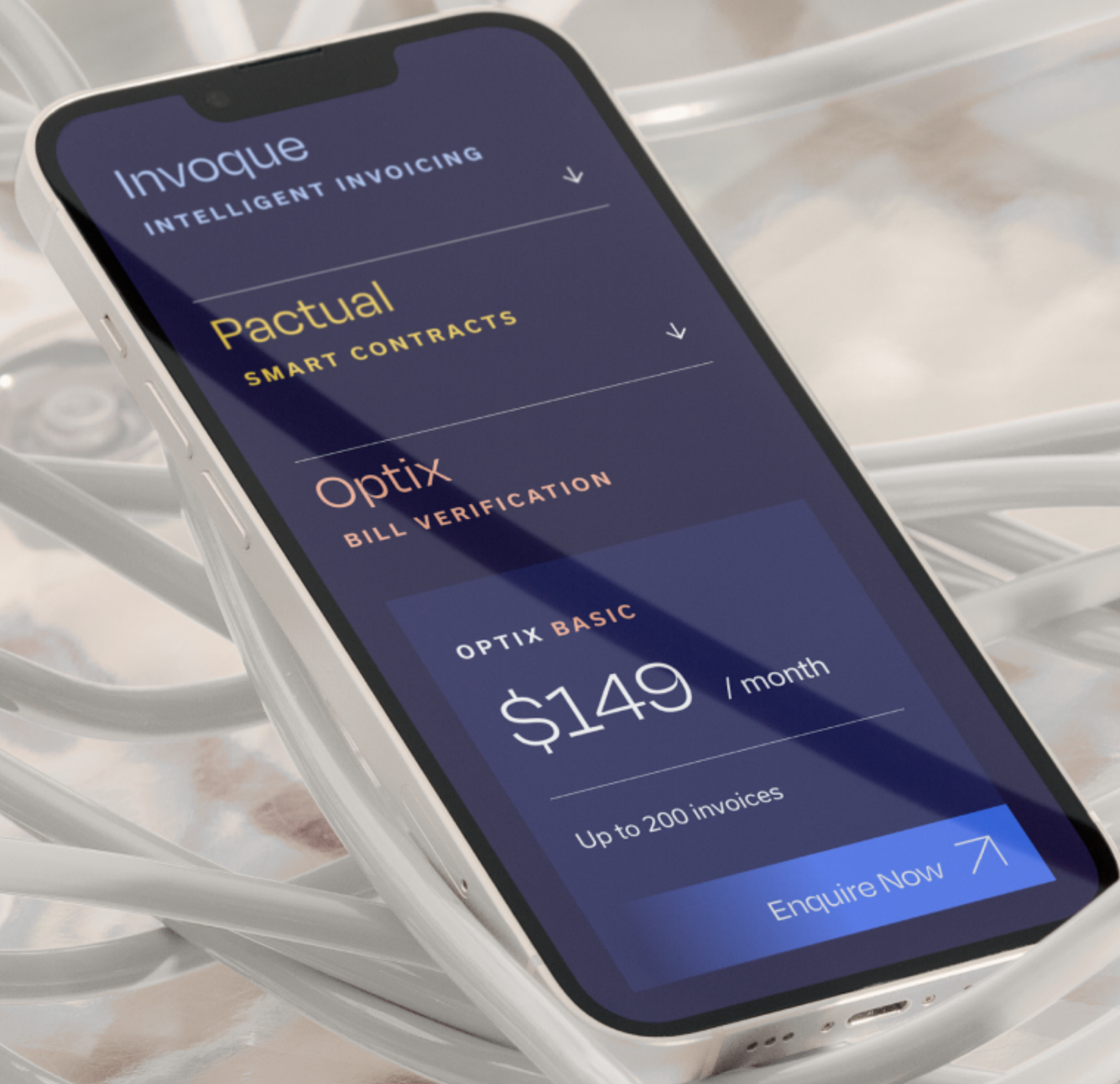




Nova Technology →



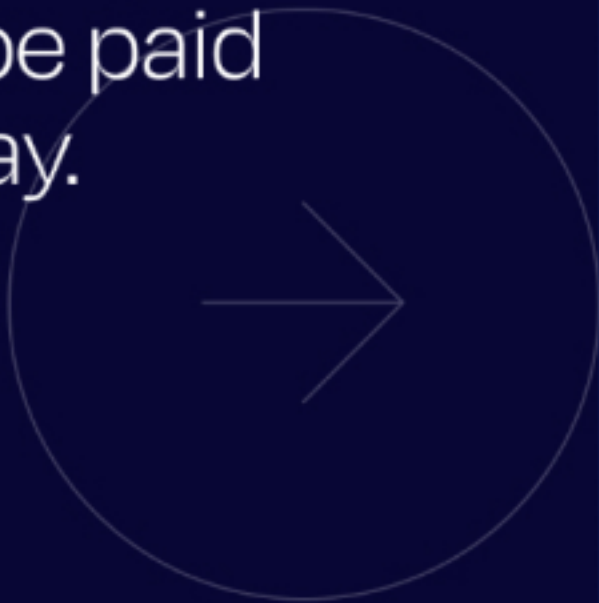








Build your future with technology that thinks you should be paid yesterday.



Join the users discovering better payment futures with Nova.

- 01 CEOs & DIRECTORS
- 02 CFOs & AR MANAGERS
- 03 ACCOUNTS STAFF

[Learn More](#)

We lifted revenue by 12% in the first quarter, we spend less getting paid, and we're now making data-driven decisions.

CEO  
Global FMCG Company

01



### CEOs & Directors

Company leaders like the cashflow boost, insights and automation in one globally scalable solution.

nova

FOR YOU INDUSTRIES SOLUTIONS PRICING

Invoice

[Book a Demo](#)



INVOQUE


Invoicing  
So we p  
revenue



nova

We make a science of getting paid.

The proven platform that boosts your cashflow and reinvents your payment capability.



Join the users discovering better payment futures with Nova.

01 CEOs & DIRECTORS

02 CFOS & AR MANAGERS

03 ACCOUNTS STAFF

Optix

BILL VERIFICATION

OPTIX BASIC

\$149 / month

Up to 200 invoices

Enquire Now

OPTIX PRO

\$349 / month

FIND YOUR INDUSTRY

Your industry

The invoice suite from the future that thinks you should be paid yesterday.

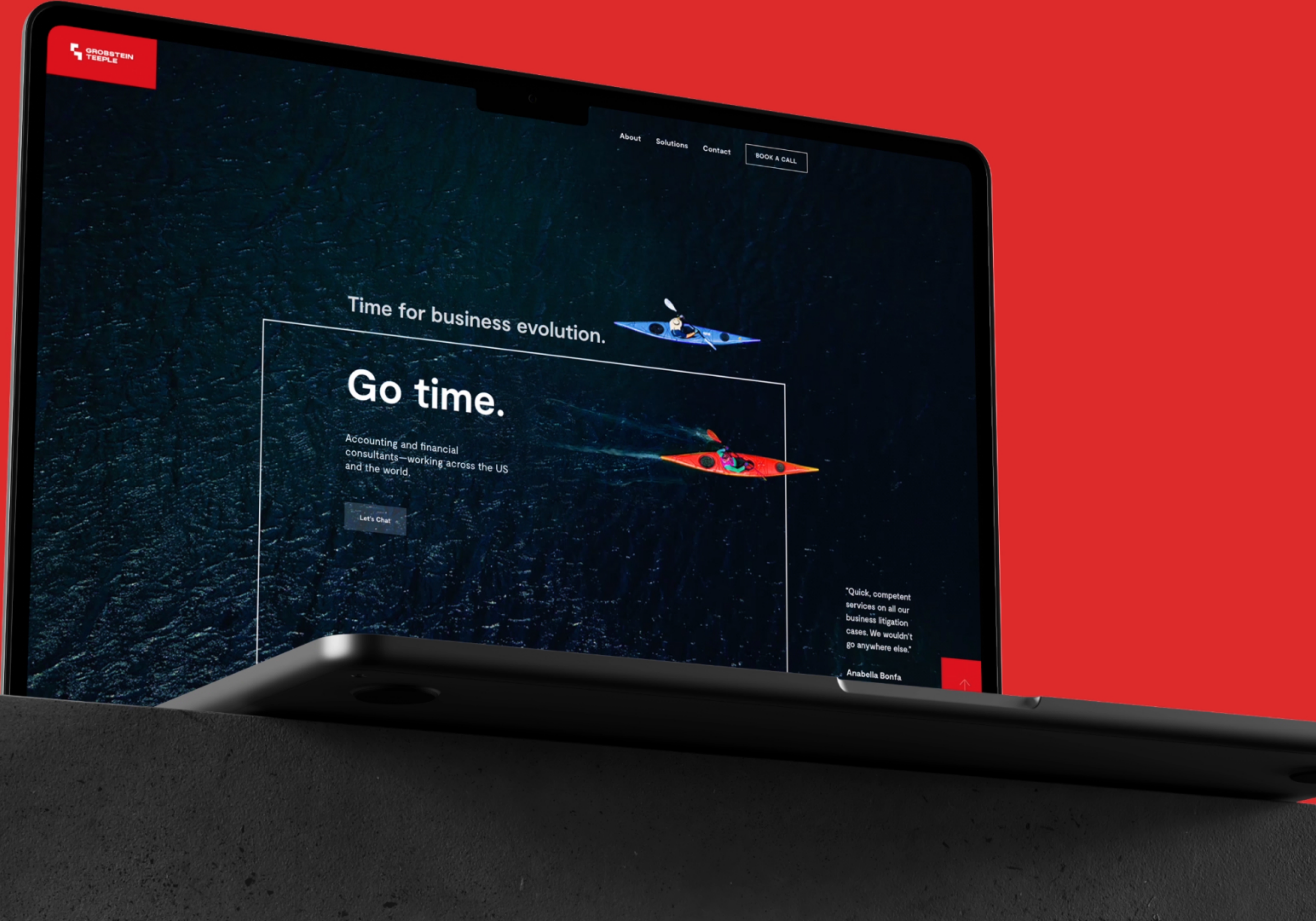




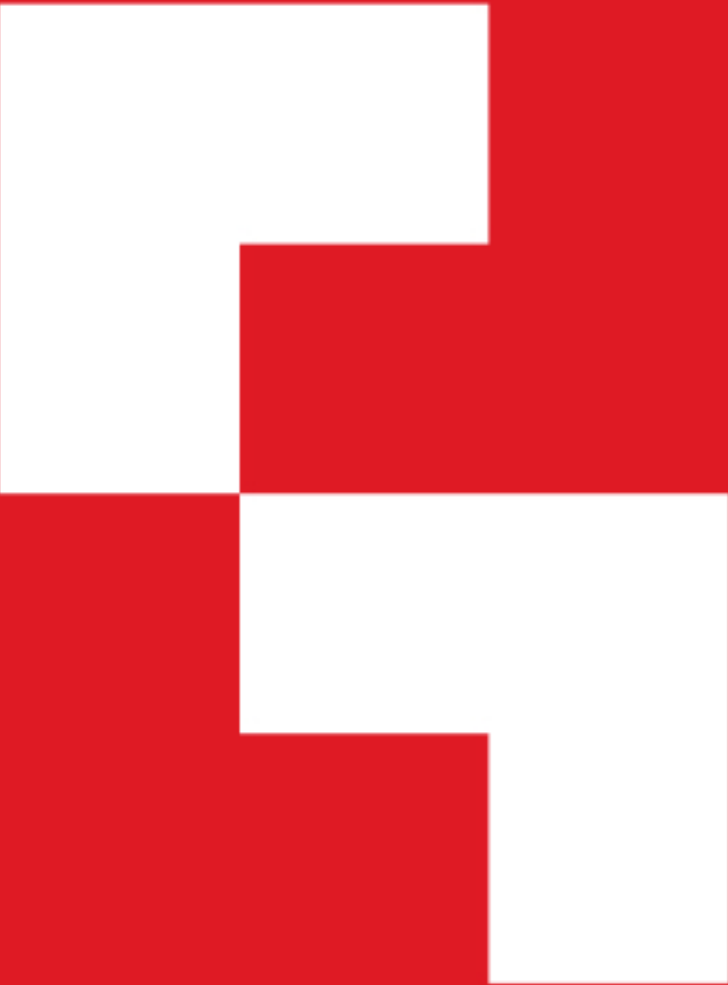


Grobstein Teeple →

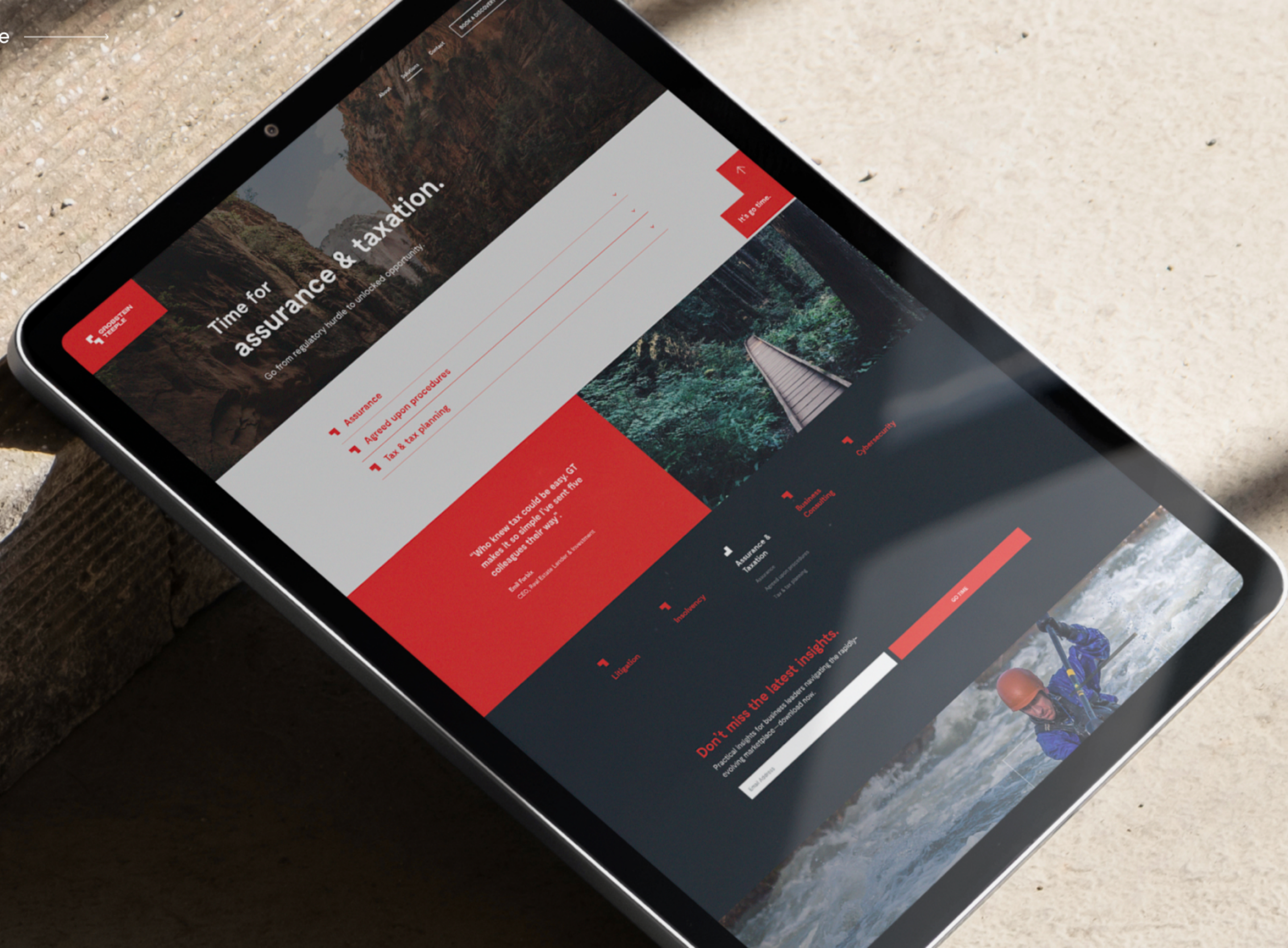
Brand Messaging  
Brand Identity  
Website + Hosting  
Creative, Marketing  
& Event Support



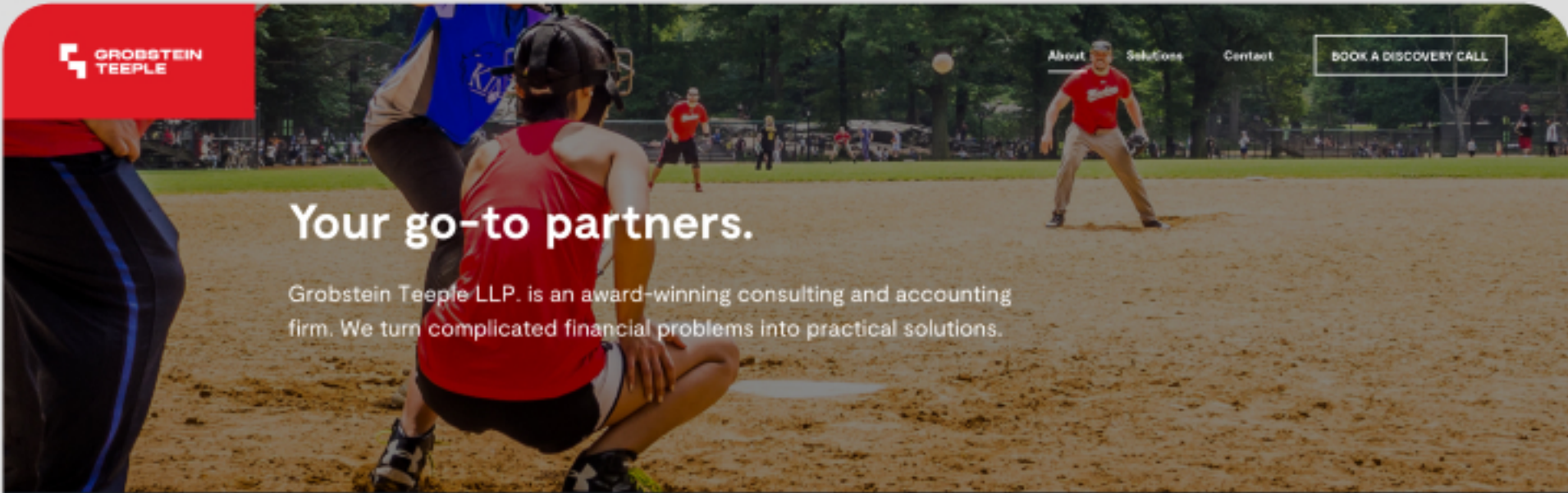












## Your go-to partners.

Grobstein Teeple LLP. is an award-winning consulting and accounting firm. We turn complicated financial problems into practical solutions.

### Timeline

After decades at large firms, we formed Grobstein Teeple to do things our way.

It's go time.

FEB / 2013	NOV / 2013	2016	2016
Go time.	Grow time.	Tax time.	Tax time.
A pioneering team of eight, we opened our doors in Los Angeles, Orange County and Riverside.	Our team expanded to 10, and we added a Business Management department.	We acquired a tax practice — gaining new tax and valuation capabilities and new team members.	We acquired a tax practice — gaining new tax and valuation capabilities and new team members.



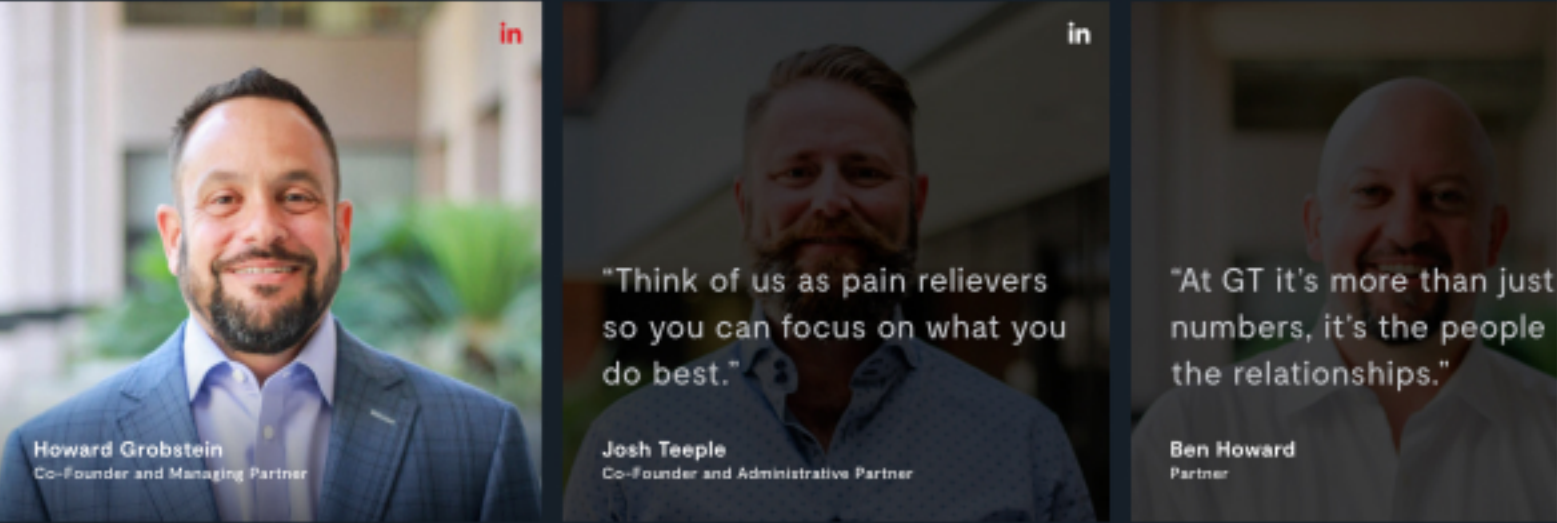
### We're in your timezone.

Headquartered in California and offering our services around the world, we're an integrated group of experts, industry leaders & professionals working across borders & disciplines to help you stay ahead of what's next.



### Meet our go-getters.

Our people are the heart of our success—an energetic team of CPAs and professionals with expertise ranging from auditing to fraud, business valuation to cybersecurity.



## It's go time.

Contact Us  
Book a Discovery Call  
Visit

About  
Solutions  
Contact

Los Angeles County 4200 Canoga Ave. 15th Floor Woodland Hills, CA 91367 📞 818.532.1020	Orange County 23821 Rockfield Blvd. Ste 245 Lake Forest, CA 92630 📞 949.381.5655	Riverside County 9263 Magnolia Ave. Riverside, CA 92503 📞 951.234.0931
Metro Washington, D.C. 425 First Street Suite 615 Alexandria, VA 22314 📞 202.849.4410	Las Vegas 601 E. Bridger Avenue Las Vegas, NV 89101 📞 702.570.2016	Merida, MX 1234 Street Name Merida, MX 1234 📞 00000000



Grobstein Teeple  
California

Grobstein Teeple  
California

No  
surprises.

Go  
time.

Grobstein Teeple  
California

Grobstein Teeple  
California

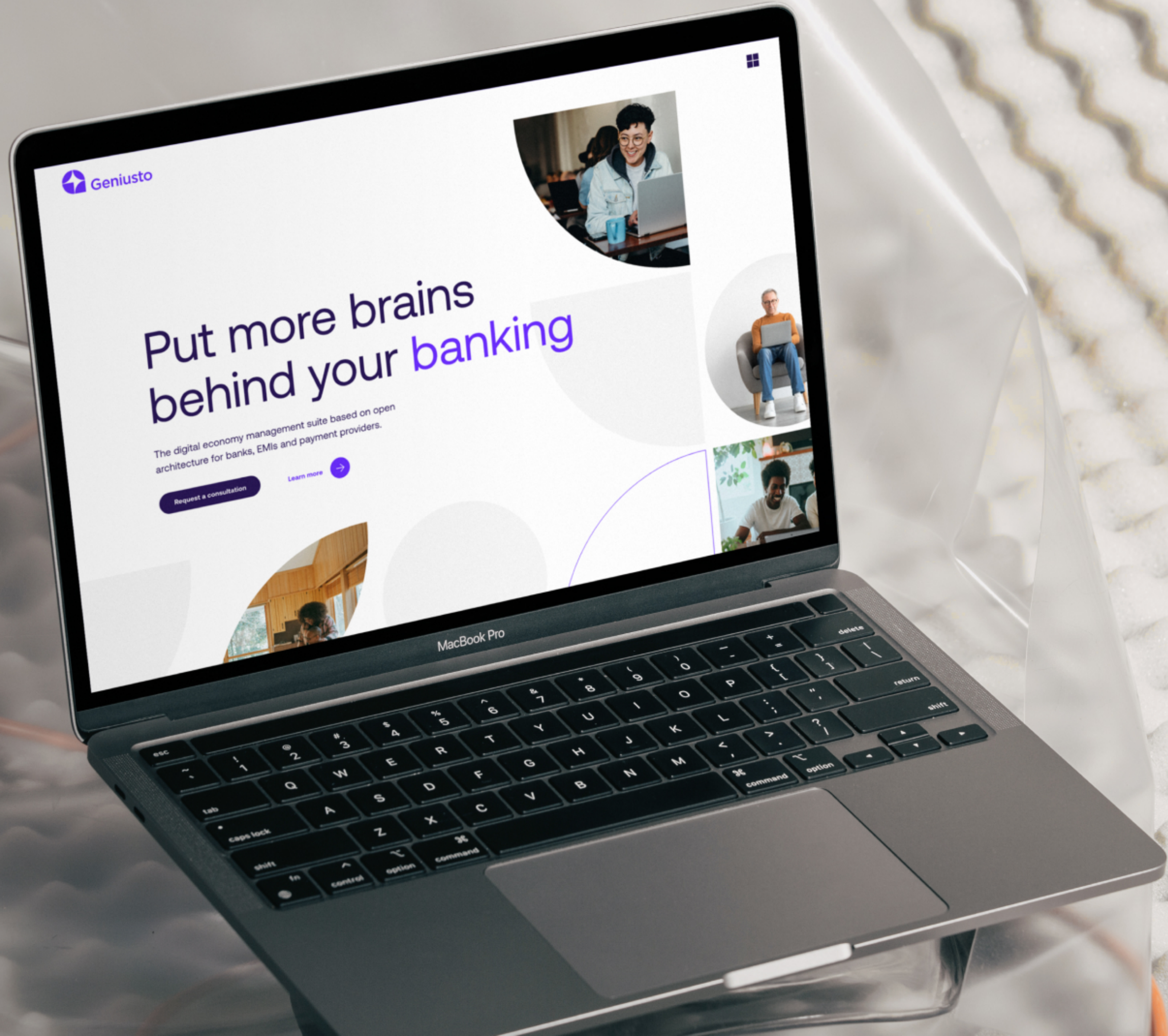
Time for  
business  
evolution.

Go  
time.



Geniusto →

Business Design  
Product Naming  
Brand Messaging  
Brand Identity  
Website  
HubSpot  
Sales Systems  
Content Marketing  
SEO + Campaigns  
GTM Strategy  
vCMO Team















 Geniusto

[Company](#)[Solutions](#)[Industries](#)

Request a consultation



PARTNER

We're ready to dance.  
Become a Geniusto partner.

Choose the right type for you.


01 Referral partner ↓

02 Technical partner ↓

03 Distribution partner ↓

Ready? Apply now

↓





WHY

Brighten your banking and payments future with Geniusto.

“

Geniusto accelerated our digital transformation and gave us a great advantage in the market.

Atanas Dobrev  
CEO, Vivacom

• • • •



FOR YOUR CUSTOMERS

Engage your customers cleverly—everywhere they roam

Smarten up your customer acquisition with streamlined onboarding and optimised customer experience across every device and channel. Offer customers daily financial control with push notifications, digital payments, and customisable card settings.

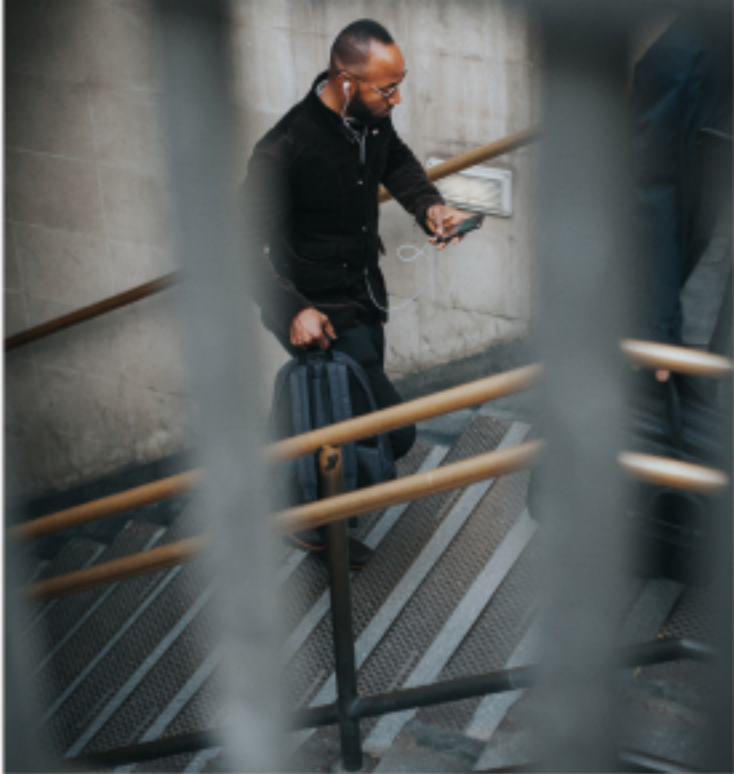
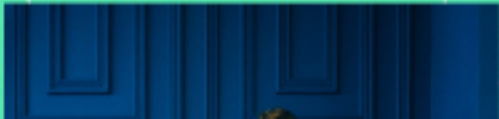
Engage customers with rich, micro-targeted content for new revenue streams. Roll out leading edge digital features like facial recognition, multi-factor authentication, and fraud protection.

Enquire

[GO] Omni-channel >  
[GO] On-boarding >  
[GO] Payments >  
[GO] Core Banking >

FOR YOUR BUSINESS

Master your digital possibilities—in a single



02/03

An Amaiz-ing bank from a box

Outcomes

The founders of Amaiz—an e-money institution based in the UK—needed a complete solution with out-of-the-box functionality, speed-to-market delivery, product-to-market delivery and reduced cost to income ratios.

Opportunity

Using Geniusto [GO] Suite, Amaiz launched with a scalable, fast, secure and reliable business banking platform active globally. [GO] Suite has given Amaiz the capability to automate virtual banking services for customers on a 24/7 basis.

Modules used

[GO] Omni-channel > [GO] Payments >  
[GO] On-boarding > [GO] Core Banking >

03/03

Full Independence in a Single Shared Digital Platform

Outcomes

Andaria Capital, a new venture of well-established UK payment company Intercash, deployed a multi-tenant solution for their downstream customers. This is a ground-breaking achievement for both Andaria and Geniusto. Now Andaria can monetise new revenue streams by subleasing its EMI license to its smaller clients. Geniusto is proud to expand payment technologies with its multi-tenant payment solutions.

Opportunity

A multi-tenant solution bridges the gap between businesses and customers by connecting multiple businesses and their respective customers to operate under a single cloud platform. Opening digital doorways, Geniusto is transcending borders with access to multiple currencies using API integration and solutions like forex and remittance. Within the [GO] Suite clients can manage their customers in the same open architecture platform. There are endless opportunities when using a multi-tenant solution to bring the online financial space into the future.





Counted —————>

- Re-brand
- Brand Messaging
- Brand Identity
- Website + Hosting
- Market Activation





Counted →





01



Selling under pressure

Back to stories

Back to stories

The challenge

"I started at Donaldson's Electric in 1973", says Ian Bowtell, "and bought the business outright in 2007". As Managing Director—and with wife Bronwyn working in the business—Ian and the company faced the unthinkable when he was left permanently vision impaired from complications after routine surgery and spent almost 3mths in hospital.

"It brought Ian's retirement on much earlier than we'd planned", says Bronwyn. "We had to sell—and there was one interested party—but we were facing many challenges and selling a niche business under such vulnerable circumstances seemed almost impossible".

The opportunity

"It's not easy to sell a niche business" says Bronwyn, "but we did have one interested buyer". With Ian unable to sustain his role as Managing Director, he and Bronwyn's focus was on their staff and the continued longevity of their business.

"Katina, Steve and Shane provided unconditional support, working tirelessly under pressure, liaising with the buyer and our solicitors throughout the process", says Ian. In a sale that could have been derailed by one detail, Counted made sure every detail was in order.

The results

"Steve and Katrina chaired the negotiations and basically brought home a miracle deal for us—the sale went through", says Bronwyn. "They managed the whole process without a hitch - and all of our long term staff entitlements were managed to the satisfaction of all parties—we couldn't have done it without them"

For Ian the loss of vision catapulted him into retirement too. "It's a confidence thing", he says. "I'm getting used to my new world, reassured that our accountants will continue to have our backs".

Service provided

Business Advisory

Wealth & SMSF

02

03

04

05

"It's just seamless—they take the stress and the work out of it and always seem ahead of the trends and legislation".

Bronwyn Bowtell  
Owner

We've helped hundreds of businesses transition to the cloud. With us you'll be helped and respected every step of the way.

More about XERO

More about us

Book a discovery call.

Talk to an experienced senior accountant to share your goals and issues—to discover how we can help.

Book a call

Qualify for a strategy session.

A free strategy session with a qualified accountant—focused on turning business or financial complexity into a roadmap for success.

Get started

Start a conversation that matters for your financial wellbeing.

Talk with us.

Contact us

Counted

ABN 69 129 439 047 | Liability limited by a scheme approved under Professional Standards Legislation

Our office

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(07) 4626 9000  
hello@counted.com.au

Services

Accounting & Tax  
Business Advisory  
Wealth & SMSF

About


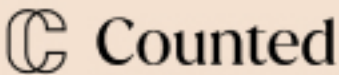
About us  
Stories  
Resources



f t y in

↑

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# With us you're on the cloud, easy.

We've helped hundreds of businesses discover the benefits of Xero—and as certified Xero Partners we have the deep knowledge to respond fast every time you have a Xero question.

Cloud collaboration

Reconcile everywhere

Get paid faster


Mobile access

Painless payroll

Real-time insights

[Contact us →](#)

Take quiz >



scroll down





Counted  
Australia



### Approachable

When you need more than the basics.

### Consistent

When you need more than the big dream.

[counted.com.au](#)





Counted  
Australia



### With us

You get the experience.

### With us

You're ready to retire.

[counted.com.au](#)





Counted  
Australia



### Efficient

When you need more bandwidth for the big picture.

### Capable

When you need to know everything's been taken into account.

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Counted  
Australia



### More than better cash flow.

With us you're counted.

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Inlogik →

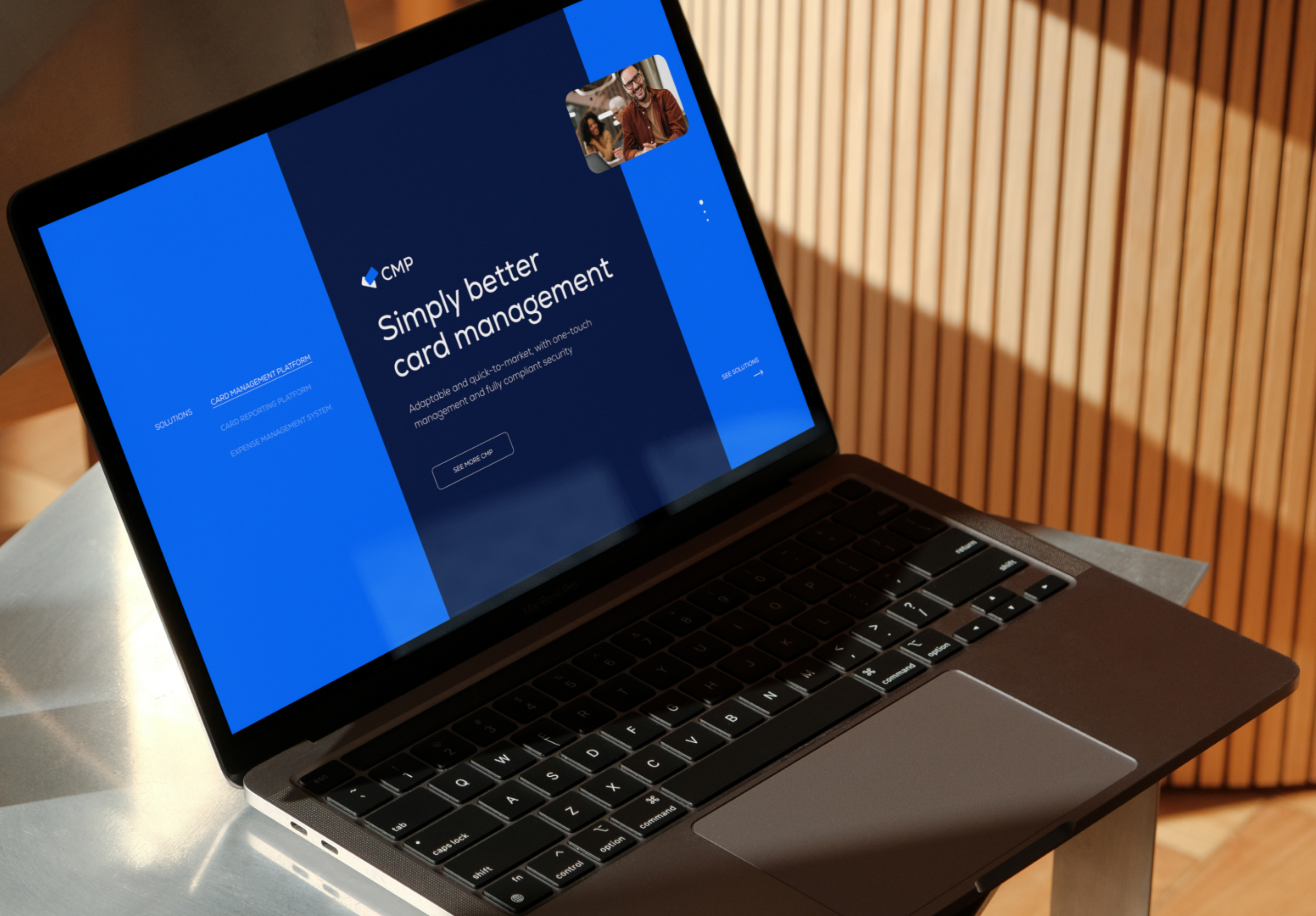
Product Naming  
Brand Architecture  
Brand Messaging  
Brand Identity  
Brand + App Guides  
Website + Hosting  
HubSpot Implementation  
Sales Support + Systems  
Content Marketing + SEO  
GTM Strategy  
vCMO Team













inlogik

COMPANYSOLUTIONSSUPPORTWHYBOOK A DEMO

COMPANY

Two decades of **simply happy** customers globally

SKIP TIMELINE →

2005

Inlogik acquired based on ProMaster—its powerhouse Expense Management product, Sydney office added to Melbourne.



09

First generation card management deployed.



16

Launch of new card management platform with multi-national capabilities.



The future of cards is an **interesting place**

See why **clever banks and issuers** choose Inlogik

SEE MORE →



We've made an art form of customer support—let's talk about simple card control.

CONTACT →

- CMP | CRP | EMS

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CAREERS
- WHY

SOLUTIONS

COMPANY

SUPPORT

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- NEW ZEALAND

sales@inlogik.com



GO TO TOP ↑





inlogik

OUR LOCATIONS

We work  
where your  
customers  
and cards do

STONEY

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NEW ZEALAND  
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sales@inlogik.com

NEW YORK

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New York, NY 10001, USA  
+1 212 675 5972  
sales@inlogik.com



RBM Software


Re-brand  
Brand Messaging  
Brand Identity  
Website  
Sales Systems  
Marketing Strategy  
Digital Campaigns  
vCMO Team













[Company](#)[Services](#)[Expertise](#)[Contact](#) →

# <Company>

We pioneer digital  
ecommerce futures  
just for you



Founded by an  
ecommerce luminary







Company

Services

Expertise

Contact



# <Contact>

Reach out  
for ecommerce  
innovation

First Name	Last Name
Email Address	Enquiry Type ↓
Message	

Submit →



### Ecommerce Engineering Mastery

Our world-class engineers are at your disposal on project, inhouse, or hourly basis for development and QA testing.



### US Leadership, Global Talent

We bridge the worlds of US-based business innovation and global technical expertise for innovation you can bank on.



### 20+ Years Ecommerce Experience

We've accelerated innovation at some the world's largest ecommerce companies in furniture, apparel and FMCG.

01

### California, USA

350 Main St, Unit J-8 Pleasantville CA 94566, USA	→
Phone Number	
Email	→

### Dubai, UAE

DSO-IFZA IFZA Properties Dubai Silicon Oasis Dubai,UAE	→
Phone Number	
Email	→

### Pune, India

TOWER-4, Unit 203, 2nd Floor Magarpatta, Hadapsar, Pune Maharashtra 411028, India	→
Phone Number	
Email	→

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Crafted by Hunt+Hawk





Menu →



Innovation within  
easy reach

<Access world-class engineering talent to augment staff, run projects, or accelerate your innovation by the hour>


More →



Menu →

“Great ecommerce software goes beyond code—it’s a symphony of engineering ingenuity designed to empower growth with revenue-generating platforms” ●


<Manoj Mane, Founder & CEO>




Menu →

# <Company>

We pioneer digital ecommerce futures  
just for you



Founded by an ecommerce luminary



Growing to s  
ecommerce



Menu →



# 01

California, USA

---

350 Main St,  
Unit J-8  
Pleasantville  
CA 94566, USA

# 02

Dubai, UAE

---

→ DS0-IFZA  
IFZA Property  
Dubai Silicon  
Dubai, UAE





Client  
Testimonials

people  
that  
make us  
blush.





The numbers  
say it all.

**Pascual & Ramon AB**  
Nova Technology, Founders

**Industry**  
SaaS and FinTech

**Audience**  
Mid-large organisations & enterprise level

**Location**  
EU, Canada, USA, APAC

**Problem**  
Stagnated localised growth, old brand

**Solution**  
Business overhaul and vCMO team

**Outcome**  
ROI exceeded the initial 300% target by reaching a dizzying \$2.7M and 2700% ROI

**novatechnology.com**

"We've never felt more on the rails than with Hunt & Hawk. We rebranded, renamed and launched into Canada, USA and Singapore. ARPU increased by 94% across the board. We're hitting average open rates of 38% and average click rates of 30%. Our sales-led restructure of pricing alone increased ARR by \$1.95M. And our new business was targeted to generate \$500,000 in ARPU with a minimum of 10 demos per month—instead the content-driven thought-leadership play exceeded our target by 26 demos per month and generated new business to the tune of \$1,551,600—a 210.32% increase from target. Our brand is beautiful, but the numbers say it all."



10x in 14  
months.

**Rod Stead**  
ATIM & GIBS, CEO

**Industry**  
Manufacturing

**Audience**  
B2B and B2C, wholesale products

**Location**  
Brisbane based, servicing national and international trade customers

**Problem**  
Losing sleep over lack of sales and systems

**Solution**  
Monthly vCSMO services, lead generation campaigns and content creation

**Outcome**  
Defined repeatable sales process, CRM implementation, 770% more qualified leads and closed 837% more deals—in just 14 months

**atim.com.au**

"We've been burnt by agencies that over-promised and under-delivered. Hunt & Hawk dared us to play big with our marketing—and it paid big—we grew sales by close to 10X in 14 months. We're punching way above our weight and the industry is taking notice."





Outstanding.

**Viral Kanabar**  
**Manish Sheladia**  
**Amit Gurav**  
Cloudoffis, Directors

**Industry**  
FinTech SaaS

**Audience**  
B2B, multiple audiences, very niche

**Location**  
Sydney, Australia

**Problem**  
Disruptor entering saturated market

**Solution**  
The lot, full vCSMO team

**Outcome**  
\$0-4M in first 2 years, successfully worked together for over 4 years in total

[cloudoffis.com.au](https://cloudoffis.com.au)

"Hunt & Hawk played a very active role in making our company, Cloudoffis, the success it is today. They have been with us since the start and have been absolutely fantastic from day one. We have a very high respect for them as individuals and as a company. Now, as our product has evolved so much, we are embarking a company rebrand, and we wouldn't want any other partner by our side for this. Thanks a lot for your wonderful services over the years."



We keep going back for more.

**Howard Grobstein**  
**Grobstein Teeple & Covitus Capital**

**Industry**  
Advisory and Investment Banking

**Audience**  
B2C, B2B, high-net-worth organisations

**Location**  
USA

**Problem**  
Rebrand for 20y/o company, plus launching a separate new business venture

**Solution**  
Branding, Messaging, Websites, Hosting, Market Activation & Event Support

**Outcome**  
23% organic growth of existing company + successful launch of new business, securing \$2M in deals within the first 3 months.

[gtllp.com](https://gtllp.com)  
[covitus.com](https://covitus.com)

"We've been working with Sonya and the Hunt and Hawk team for a couple years now. They are awesome. We get so many compliments on our branding and website too.

They're so great we keep going back for more. Plus they're just amazing to work with, we love the quick turnarounds, they're our right hand people."





**Jason Croston**  
SRJ Walker Wayland,  
Managing Director

**Industry**  
Advisory and Accounting

**Audience**  
B2B, \$10M+ companies

**Location**  
Brisbane, Australia

**Problem**  
Go from \$7M to \$10M in 3 years

**Solution**  
Brand elevation and vCMO content

**Outcome**  
Re-positioned brand, executive team  
thought-leadership and new sales approach  
to grow 18% in 14 months

[srjww.com.au](http://srjww.com.au)



Exactly what we  
were after.

"I've been working with the team at Hunt & Hawk for the past 18 months or so helping us to reimagine our firm's brand, marketing approach and website. We have been tinkering with our marketing approach for many years and I've never felt that we had ever really nailed it. After going through the process with Sonya, Ryan and team, I feel like our brand messaging now truly represents us. What I really like about it is that they patiently listened to us, gathered information to understand who we are and accordingly has come up with a result which is us, is in our voice and represents who we are as a group of people. As a professional service firm, it is the lasting relationships that we build that provides the basis for our continued success and growth. Having a website, brand, consistent process and language that represents us is critical to supporting us to build these relationships. That is exactly what we were after."



**Danny Rands**  
PKF Tasmania, CEO & Owner

**Industry**  
Advisory

**Audience**  
B2B, high-net-worth individuals

**Location**  
Tasmania, Australia

**Problem**  
Launching second and new business  
under personal brand

**Solution**  
Brand story, positioning, client case studies and  
website

**Outcome**  
Beautiful website running for reward, but more  
importantly very well received by the ideal  
target audience

[danielrands.com.au](http://danielrands.com.au)



Absolutely  
fantastic.

"The subject line is my one word response [outstanding]. You have pretty much nailed it. When I watched the webinar Sonya and Jay did for CAANZ, I said to myself, 'I want these people doing my next website.' My reasons for thinking that came to fruition."





A game changer.

**Emily Ingram**  
Prendi, Owner & Marketing Manager

**Industry**  
PaaS, Digital Signage Software

**Audience**  
B2B, multiple retail channels

**Location**  
Brisbane, Australia

**Problem**  
Sales and delivery inefficiencies

**Solution**  
CRM implementation/support, sales training and marketing collateral

**Outcome**  
3+ days saved onboarding per CSM, 23% shorter sales cycle, 14% higher conversion rate

[prendi.com.au](http://prendi.com.au)

“The team at Hunt & Hawk have been a game changer for us. They have gone above and beyond to better our business. Their invaluable knowledge in sales and marketing; their ability to completely customise their process and advice to suit our needs, continually adapting as needed; and their honest and genuine nature. We’re looking forward to continuing our journey with the Hunt & Hawk team!”



A successful investment.

**Sukhi Bhullar**  
Bench, CEO & Founder

**Industry**  
PlaaS, Saas

**Audience**  
B2B, IT Services, IT Consulting

**Location**  
Sydney, Australia

**Problem**  
Ready new platform for seed funding of \$2M

**Solution**  
Brand foundations and vCMO systems

**Outcome**  
Secured \$9M seed funding

[bench.team](http://bench.team)

“The Hunt & Hawk team helped us get up and running with the HubSpot platform, in no time and with ease! We not only learnt the features, but a way to optimise processes and performance for sales, marketing and customer service teams. It was refreshing (and reassuring) to work with such a knowledgeable and dedicated team. Their excellent organisation, useful templates, training videos and checklists at each step of the implementation journey made it seamless and quick to adopt the tool without being overwhelmed. We also went through a complete brand overhaul, the process was awesome and they completely nailed the brief. We are yet to launch the new brand and measure real ROI, however in terms of effectiveness and readiness of business for seed funding, the Hunt & Hawk team has already been a successful investment of our resources.”





Game-changing.

Working with Hunt & Hawk has been a game-changer for our business.

Their expertise in implementing HubSpot and improving our website responsiveness has laid the foundation for us to move to new heights with the CRM. Highly recommended for elevating digital marketing strategies or integrating HubSpot—genuinely exceptional service from start to finish.

**Brett Lenz**  
*EzyQuip*  
Consumer Services



What more can I say?

Ryan and the team at Hunt & Hawk are world-class. I've tested them on numerous occasions, and it's clear nothing – and I mean nothing – is beyond their capabilities in the HubSpot platform.

An additional perk of our working relationship is their willingness to provide big picture marketing strategies that are truly effective at a 1:1 level.

If you're shopping for an agency partner, they're the best I've come across in the industry.

**Tee Taneka**  
*Yellow Gate Group*  
Finance & Insurance



Finally...a great partner!

At Hunt & Hawk, the person you talk to about your HubSpot instance is the person either doing the work or closely overseeing it.

They took the time to understand why we do things the way we do, and worked with us until we found the right solution.

I can highly recommend the Hunt & Hawk team as a whole, as we took on a major rebranding too.

I just wish I had found Hunt & Hawk sooner!!

**Richard Eksell & Fiona Maher**  
*Inlogik*  
Banking & Technology - Software



Terrific HubSpot implementation.

We Hunt & Hawk to help us with setting up HubSpot for our business.

With Ryan's help we managed to set up a whole sales process with workflows and automation, which has helped us create a system that is scalable and removed 80% of manual work required by staff.

We will definitely be using Hunt & Hawk again for future projects.

**Ben Davis**  
*BOSSCAP Group*  
Transport





Game-changing sales and marketing ROI.

The Hunt & Hawk team have been nothing short of outstanding.

Nothing is too hard; fast response time, super knowledgeable, and they know their stuff regarding marketing, sales and HubSpot. We highly recommend them.

Before engaging, we had vetted multiple companies offering HubSpot skillsets, and after our first meeting H&H was a no-brainer decision. We highly recommend them.

**Shane Marsters**  
*Trucks 'n Toys*  
Transport



Great Experience, Great Team!!

When starting the journey into exploring marketing options I was very wary about who to trust with my business. I met with over 10 different organisations and Hunt and Hawk were the first to spend time to understand my business and its needs.

The team is a pleasure to deal with and very patient, and Ryan's knowledge of HubSpot is second to none. Our business model involves many working parts and income streams but they streamlined and implemented effectively.

**James Green**  
*FPW Group*  
Banking & Financial



Amazing experience

They took a lot of time getting to know our company and our sales needs. We've streamlined our marketing process for easy execution and impressive outcomes.

**Matt Francis**  
*Working Mouse*  
Technology - Software



Fantastic!

The team at Hunt & Hawk have been a game changer for us. They have gone above and beyond when working with us to better our business, by way of, for example; their invaluable knowledge in sales and marketing; their ability to completely customise their process and advice to suit our needs, continually adapting as needed; and their honest and genuine nature.

We're looking forward to continuing our journey with the Hunt & Hawk team!

**Emily Ingram**  
*Prendi*  
Consumer Technology - Software





Just awesome.

Hunt & Hawk’s team is awesome. The automation was sensational and saved me heaps of time - just awesome.

**Rohan Woods**  
*The Exit Guy*  
Professional Services



Best in the business.

Hunt & Hawk are a great company to partner with! They produced results under extreme circumstances and are amazing people to work with!

**Anthony Amos**  
*HydroDog*  
Professional Services





for the business  
for the pleasure  
for the people



for the win.



contact —————>

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Australia

**Thank You.**  
**Let's Grow.**  
**We Dare You.**