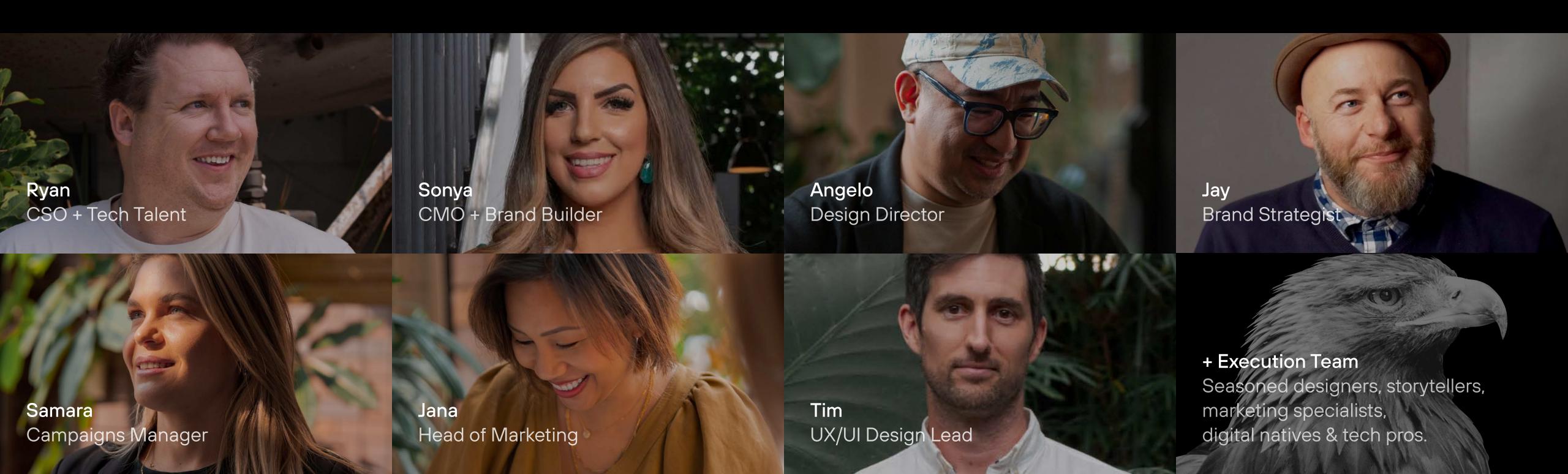
work

Scaling businesses from the brand up

Your key to growth: Your team. Our people.

We offer a Virtual Creative Team solution.

You'll be surrounded by a team of experts, not idiots.



orandino marketing Wesites





rt the conversation ——— Let's start the conversation ——— Let's start the conversation



Corporate Finance

Raise equity or debt capital with unwavering dedication from our experienced leaders—including capital for start-ups, growth initiatives, projects or balance sheet optimization.

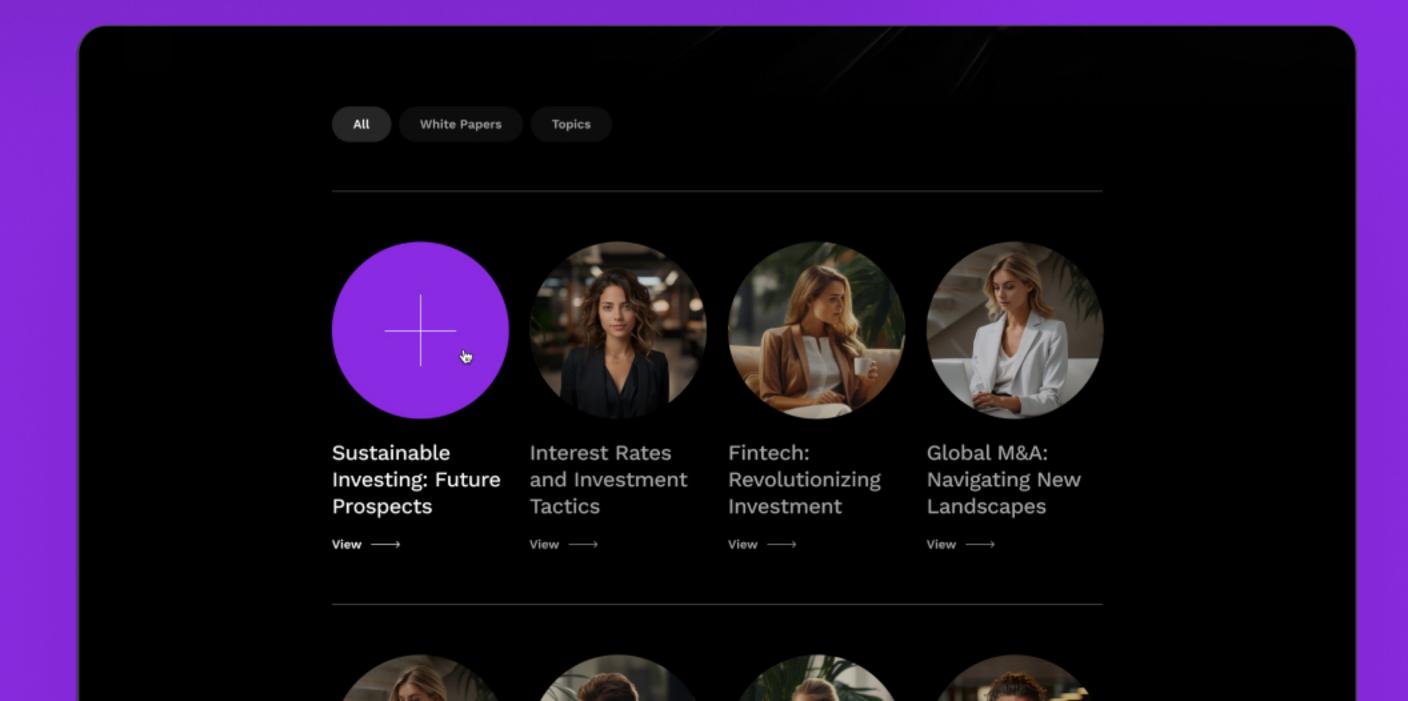
More -

91/00

Focused investment banking across leading industries.

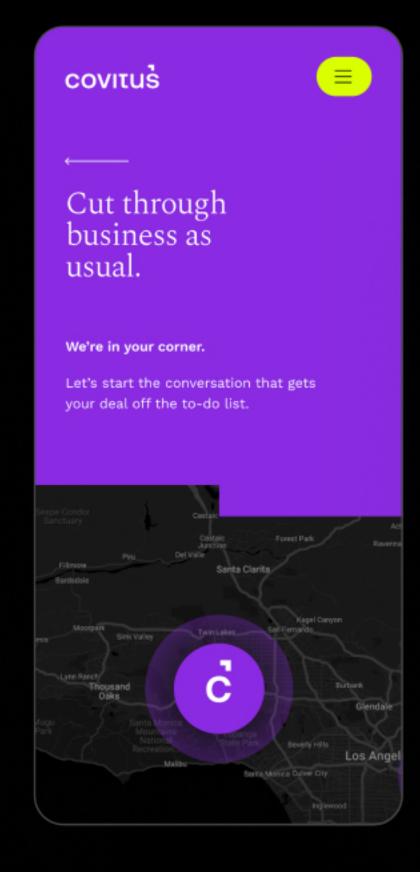
Specializing in industries that power much of the economy.

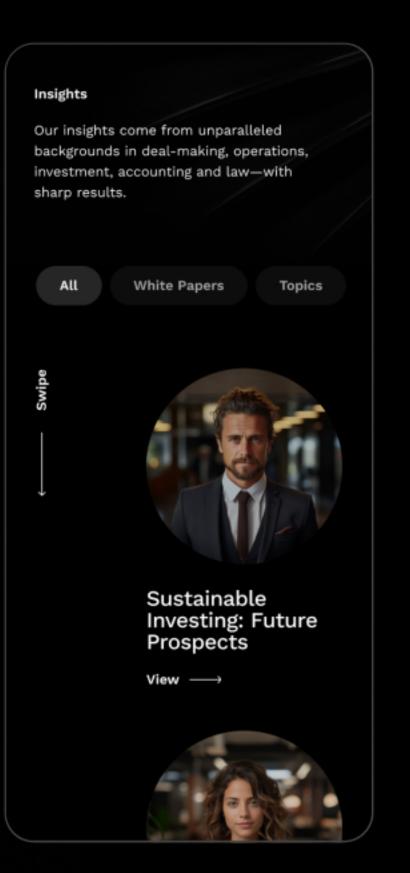






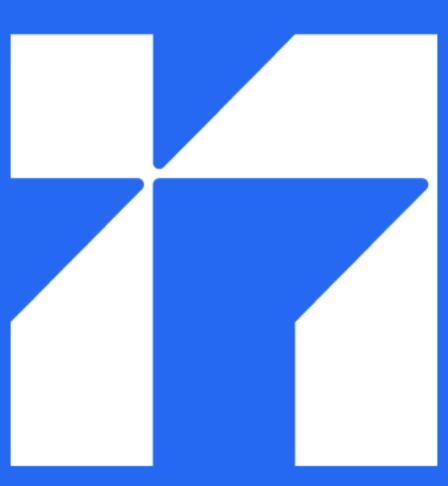






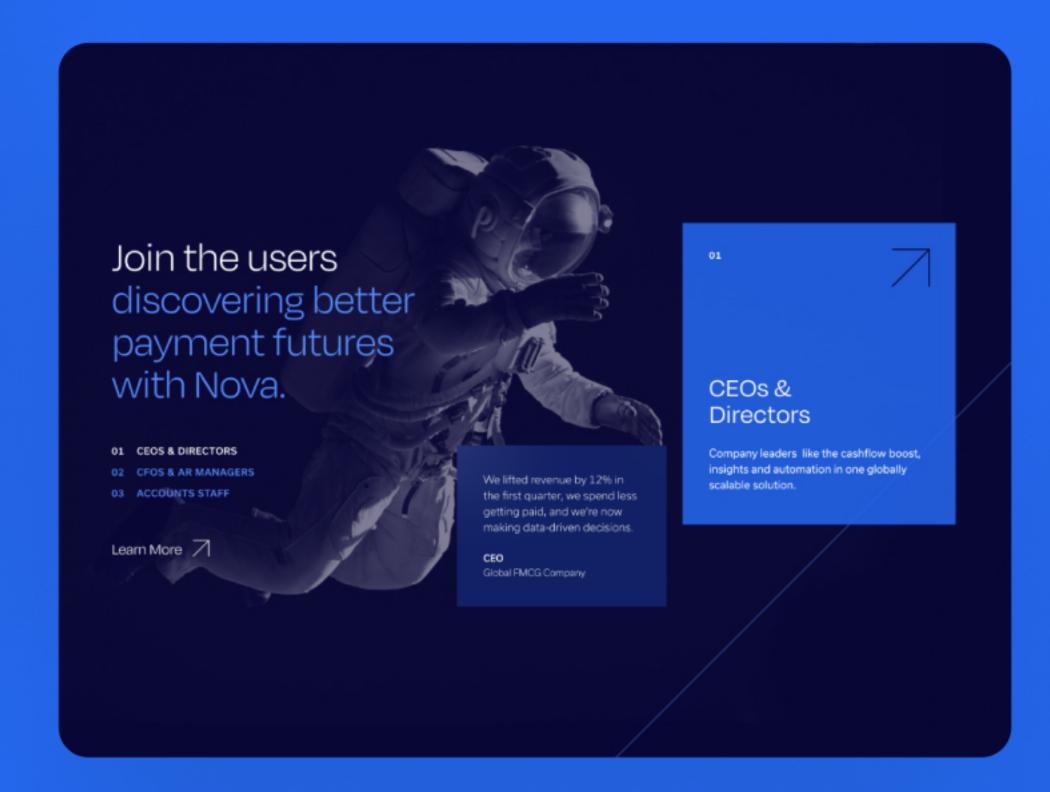








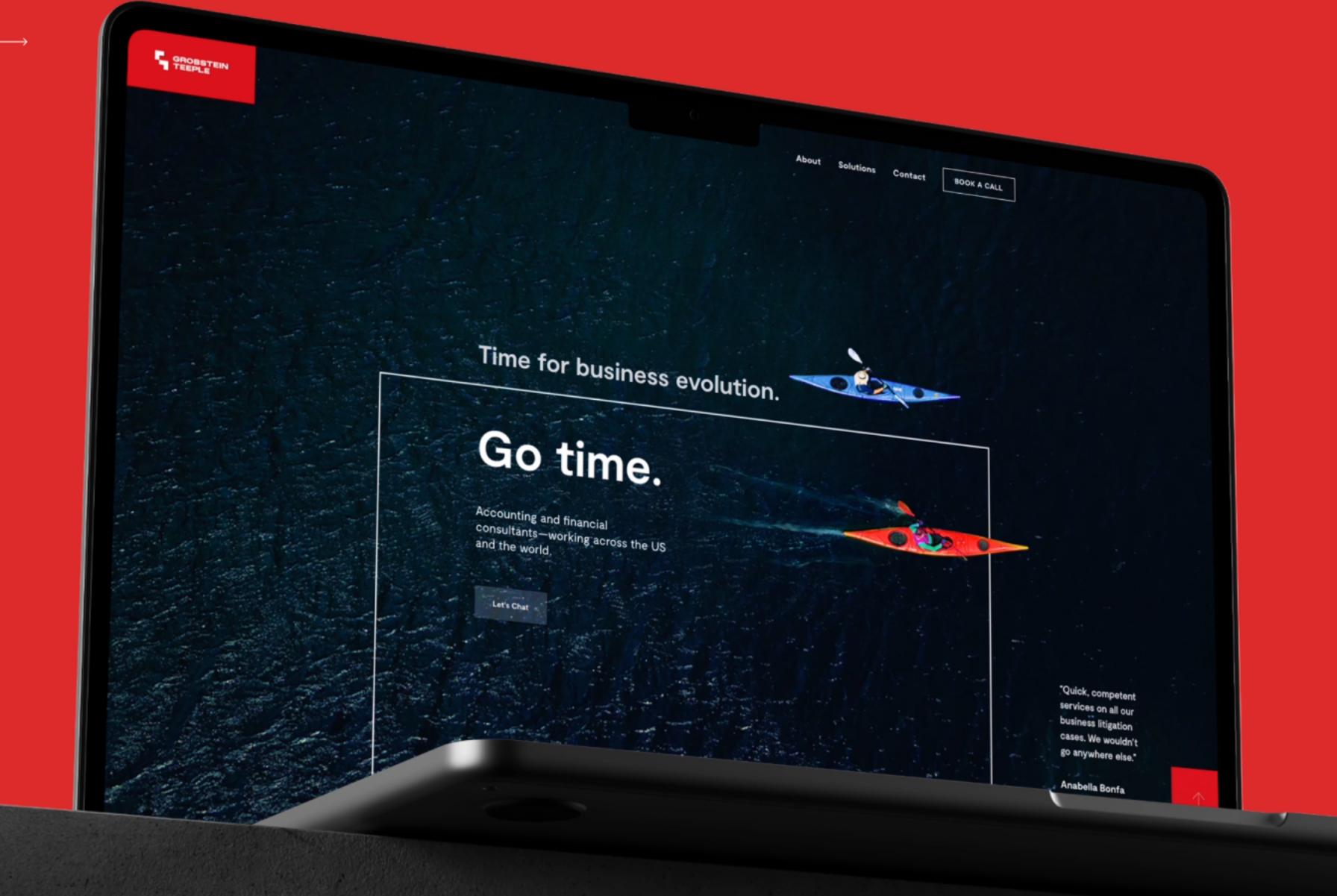




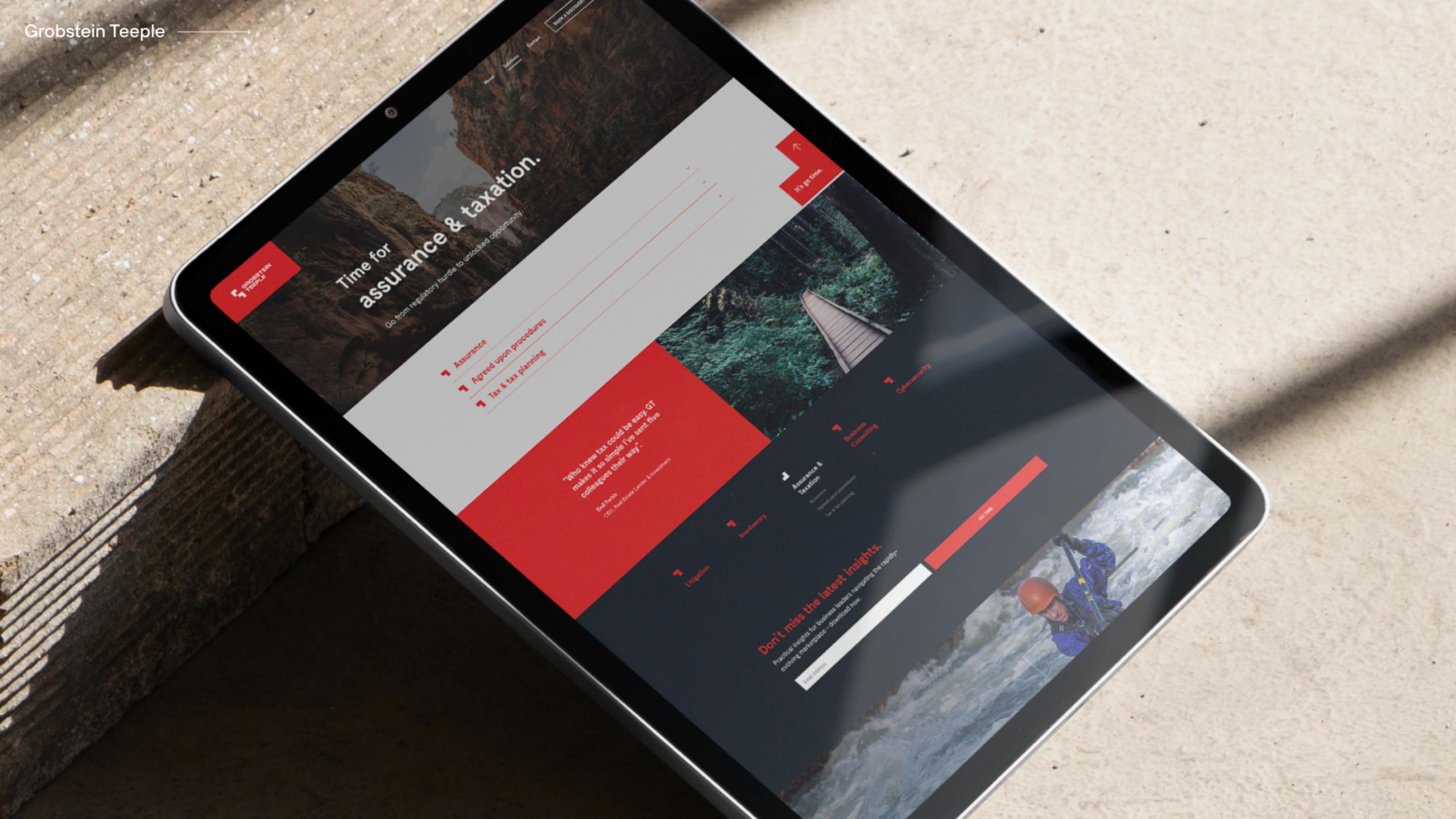


Grobstein Teeple

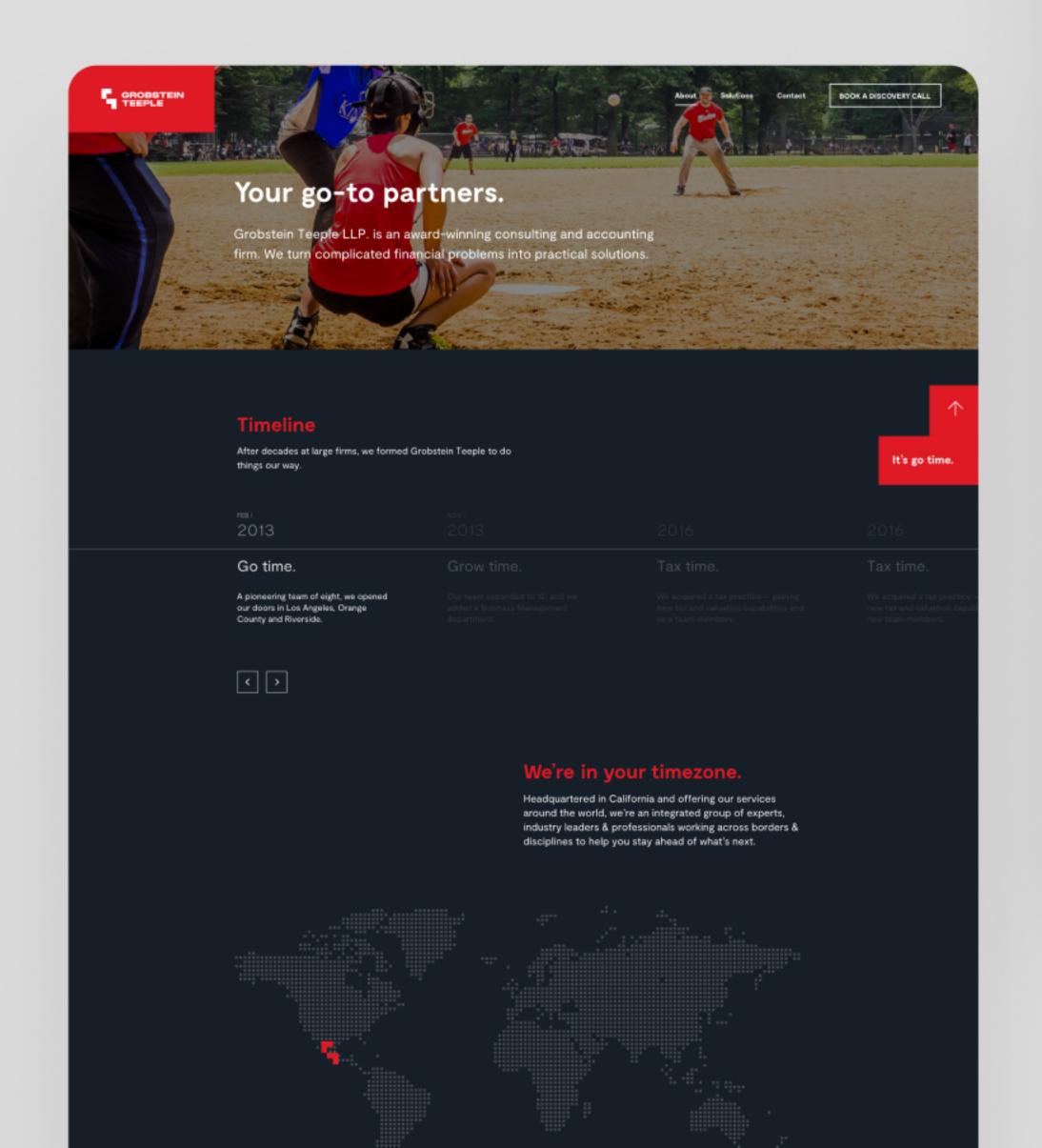
Brand Messaging Brand Identity Website + Hosting Creative, Marketing & Event Support







Grobstein Teeple ———



Meet our go-getters.

Our people are the heart of our success—an energetic team of CPAs and professionals with expertise ranging from auditing to fraud, business valuation to cybersecurity.







the relationships."

Ben Howard Partner





Contact Us Book a Discovery Call Visit

About Solutions Contact

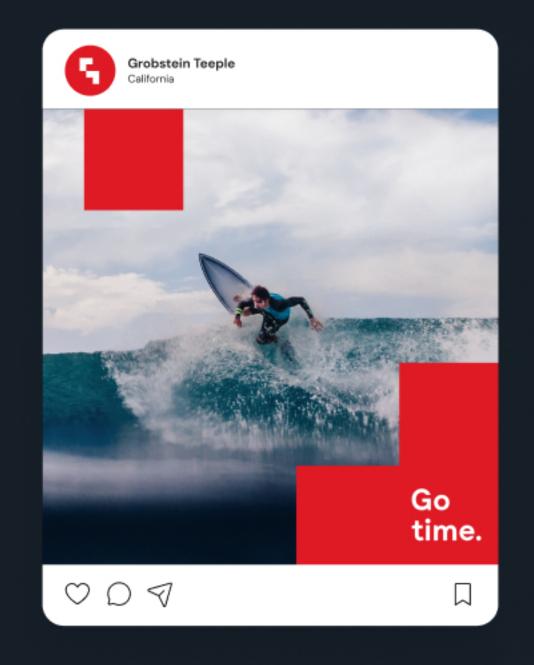
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Metro Washington, B.C. 625 First Street Suite 615 Alexandria, VA 22314 C 202 869 4410 Irange County 3832 Rockfield Blvd Ite 245 ake Forest, CA 9263

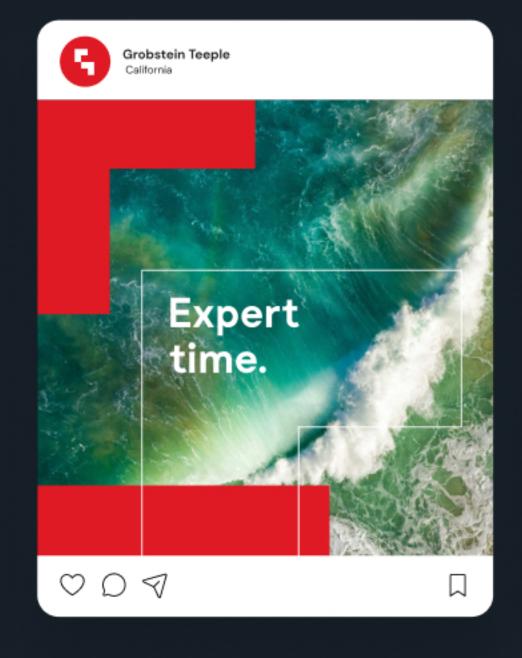
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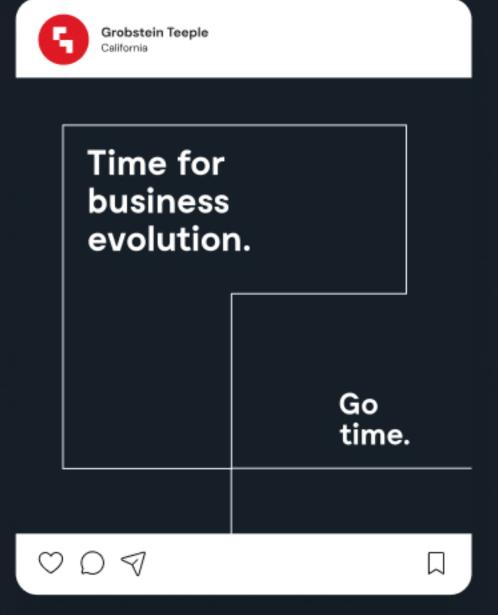
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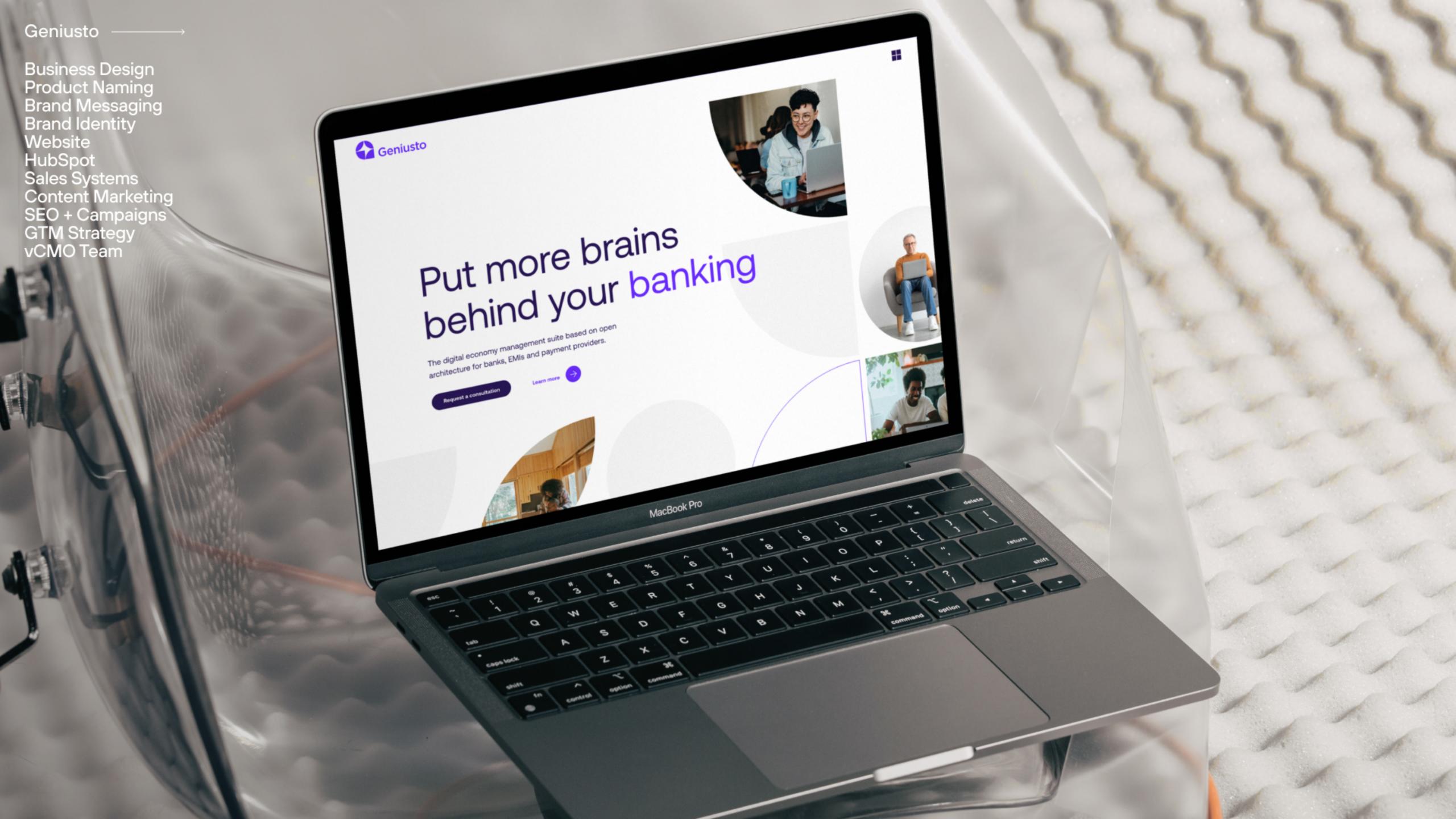




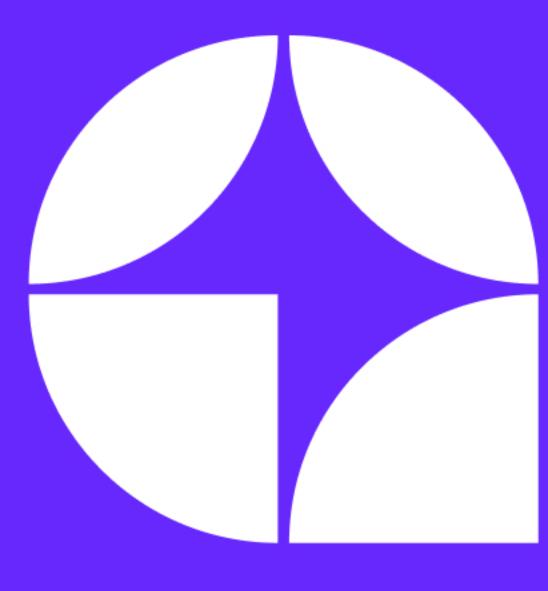


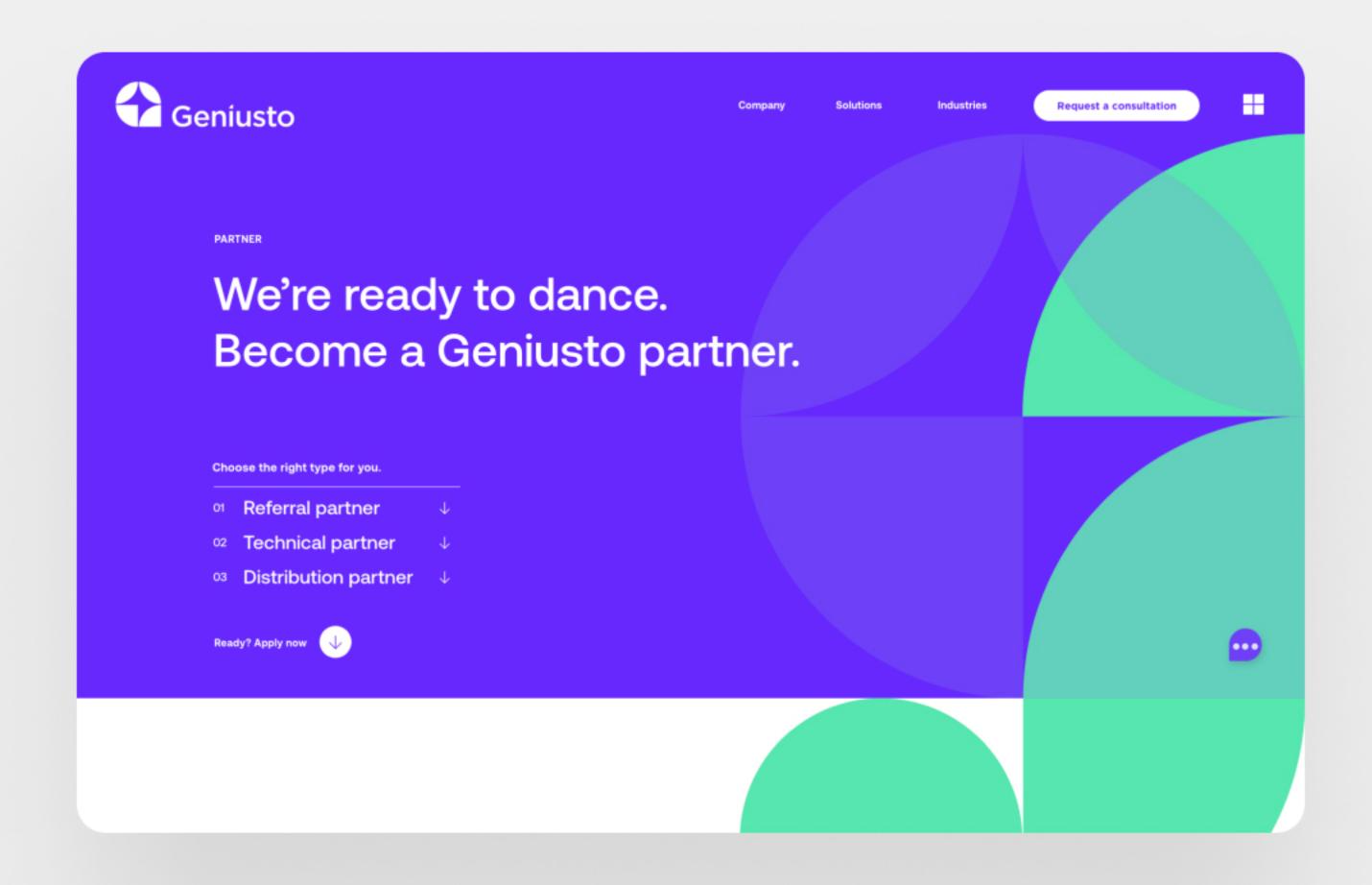












Brighten your banking and payments future

with Geniusto.

"

Geniusto accelerated our digital transformation and gave us a great advantage in the market.

Atanas Dobrev CEO, Vivacom

. . . .



FOR YOUR CUSTOMERS

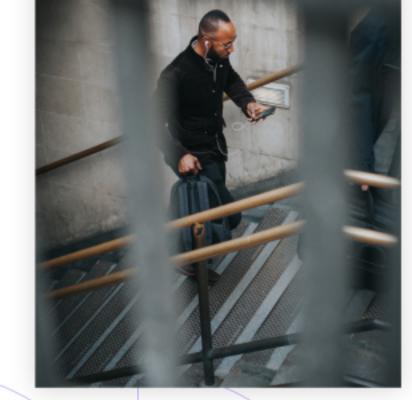
Engage your customers cleverly everywhere they roam

Smarten up your customer acquisition with streamlined onboarding and optimised customer experience across every device and channel. Offer customers daily financial control with push notifications, digital payments, and customisable card settings.

Engage customers with rich, micro-targeted content for new revenue streams. Roll out leading edge digital features like facial recognition, multi-factor authentication, and fraud protection.

Enquire

(GO) Omni-channel (GO) On-boarding 3 (GO) Payments 3 (GO) Core Banking



02/03

An Amaiz-ing bank from a box

Outcomes

The founders of Amaiz—an e-money institution based in the UK needed a complete solution with out-of-the-box functionality, speed-to-market delivery, product-to-market delivery and reduced cost to income ratios.

Opportunity

Using Geniusto [GO] Suite, Amaiz launched with a scalable, fast, secure and reliable business banking platform active globally. [GO] Suite has given Amaiz the capability to automate virtual banking services for customers on a 24/7 basis.

Modules used

(GO) Omni-channel > (GO) Payments > (GO) On-boarding > (GO) Core Banking >

03/03

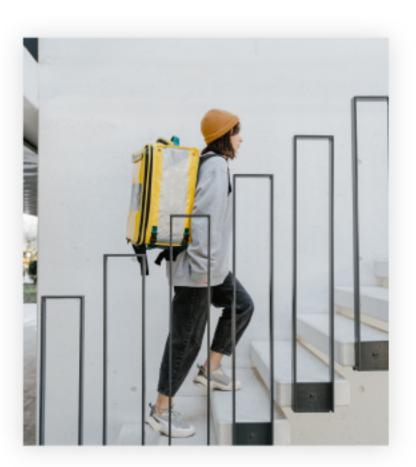
Full Independence in a Single Shared Digital Platform

Outcomes

Andaria Capital, a new venture of well-established UK payment company Intercash, deployed a multi-tenant solution for their downstream customers. This is a ground-breaking achievement for both Andaria and Geniusto. Now Andaria can monetise new revenue streams by subleasing its EMI license to its smaller clients. Geniusto is proud to expand payment technologies with its multi-tenant payment solutions.

Opportunity

A multi-tenant solution bridges the gap between businesses and oustomers by connecting multiple businesses and their respective customers to operate under a single cloud platform. Opening digital doorways, Genuisto is transcending borders with access to multiple currencies using API integration and solutions like forex and remittance. Within the [GO] Suite clients can manage their customers in the same open architecture platform. There are endiess opportunities when using a multi-tenant solution to bring the online financial space into the future.



FOR YOUR BUSINESS

Master your digital possibilities—in a single





Counted ----









Selling under pressure:

When Ian Bowtell lost his sight during life-saving surgery, Counted helped him sell his iconic Toowoomba business—without any staff losing their livelihoods.

The opportunity

"It's not easy to sell a niche business" says Bronwyn, "but we did have one interested buyer". With Ian unable to sustain his role as Managing Director, he and Bronwyn's focus was on their staff and the continued longevity of their business.

"Katina, Steve and Shane provided unconditional support, working tirelessly under pressure, liaising with the buyer and our solicitors throughout the process", says Ian. In a sale that could have been derailed by one detail, Counted made sure every detail was in order.

Service provided >

Business Advisory →

Wealth & SMSF >

The challenge

"I started at Donaldson's Electric in 1973", says Ian Bowtell, "and bought the business outright in 2007". As Managing Director—and with wife Bronwyn working in the business—Ian and the company faced the unthinkable when he was left permanently vision impaired from complications after routine surgery and spent almost 3mths in hospital.

Back to stories →

"It brought Ian's retirement on much earlier than we'd planned", says Bronwyn. "We had to sell—and there was one interested party—but we were facing many challenges and selling a niche business under such vulnerable circumstances seemed almost impossible".

The results

"Steve and Katrina chaired the negotiations and basically brought home a miracle deal for us—the sale went through", says Bronwyn. "They managed the whole process without a hitch - and all of our long term staff entitlements were managed to the satisfaction of all parties—we couldn't have done it without them"

For Ian the loss of vision catapulted him into retirement too. "It's a confidence thing", he says. "I'm getting used to my new world, reassured that our accountants will continue to have our backs".

"It's just seamless—they take the stress and the work out of it and always seem ahead of the trends and legislation".

Bronwyn Bowtell Owner With us you'll be helped and respected every step of the way.

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More about us ->



Book a discovery call.

Talk to an experienced senior accountant to share your goals and issues—to discover how we can belo.

Book a call >

Qualify for a strategy session.

A free strategy session with a qualified accountant—focused on turning business or financial complexity into a roadmap for success.

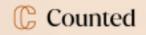
Got started 3

Start a conversation that matters for your financial wellbeing.

Talk with us.

Contact us →





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Services

Accounting & Tax Business Advisory Wealth & SMSF

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f y o in







With us you're on the cloud, easy.

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Reconcile everywhere

Painless payroll

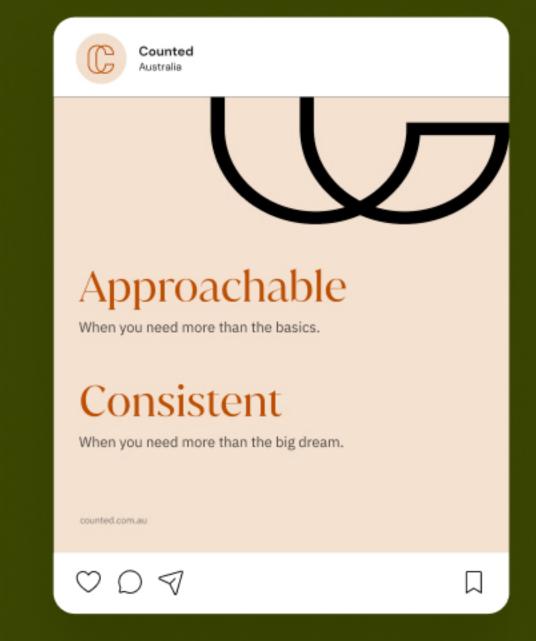
Get paid faster

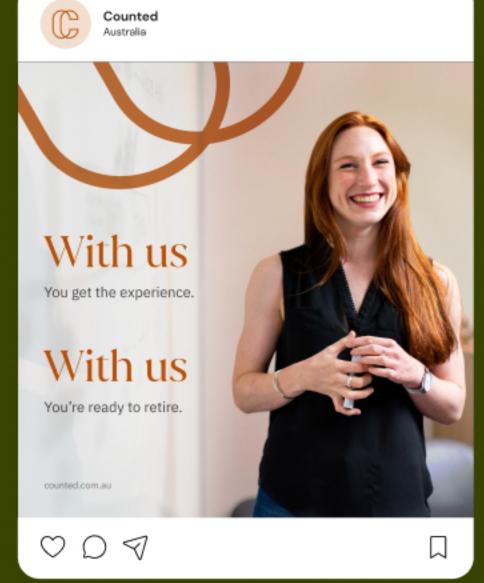
Real-time insights



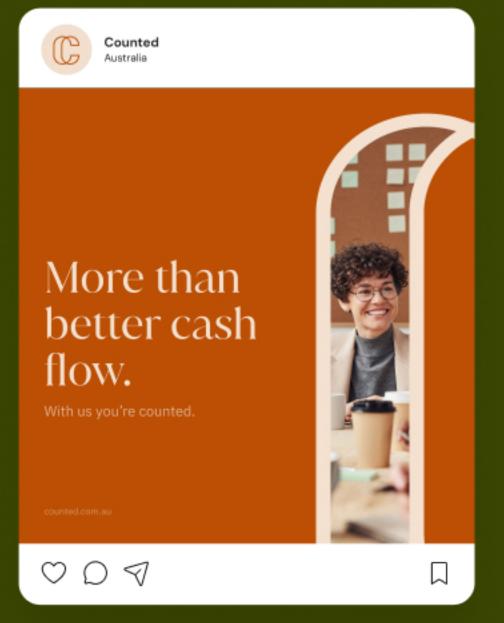
Contact us \longrightarrow



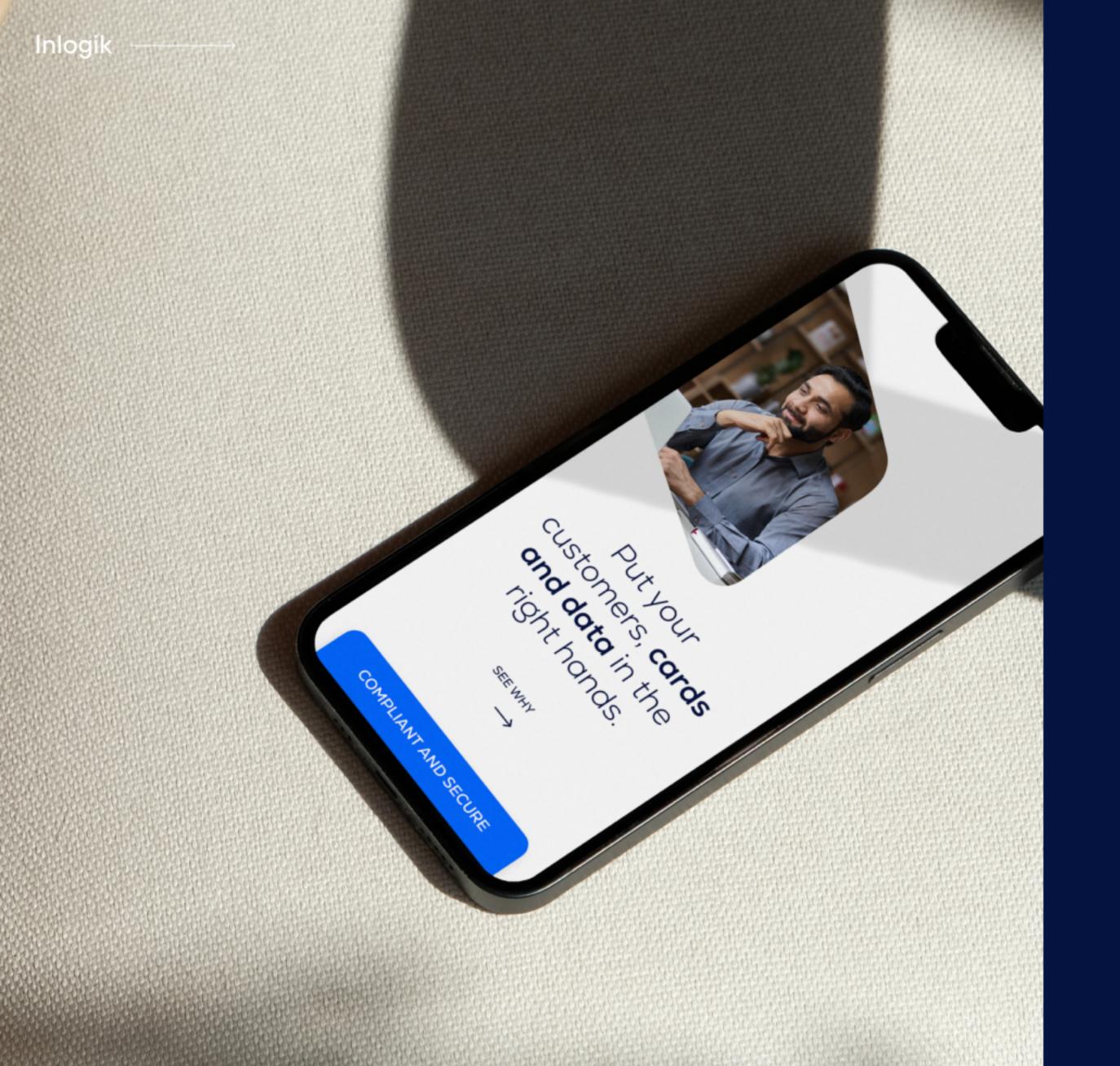
















The future of cards is an **interesting place**

See why clever banks and issuers choose Inlogik

EE MORE



We've made an art form of customer support-let's talk about simple card control.

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